

INVESTMENT REPORT

Blitzscaling Ventures Monthly Analysis of Top Firm Deals

Blitzscalable Companies Announcing
Investment Rounds in June

 **Otter**

CHOCO

**BL
OCK**

valora

NASACADEMY.

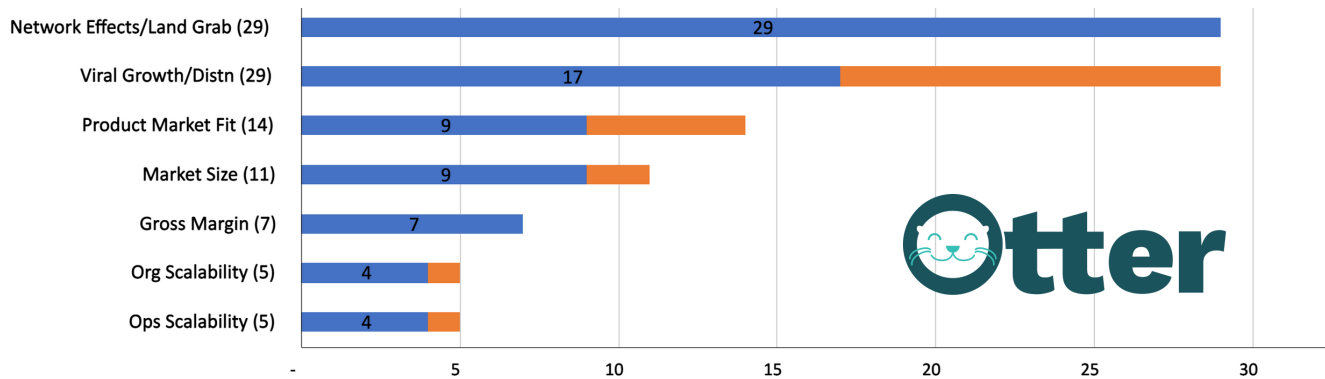
JONES

June Deal Statistics

| | |
|-------------------------|-----|
| Total Deals Announced | 138 |
| Follow-On Investments | 75 |
| Initial Investments | 74 |
| B2B | 53 |
| B2C | 85 |
| Possible Candidates | 13 |
| Added to our Watch list | 6 |
| Rounds over \$100M | 31 |

Otter - 80/100

Otter connects stay-at-home parents looking for extra income with those who want childcare in a home setting.



| | |
|-------------------|-------------------------|
| Round Size | \$23 Million |
| Investment Series | Series A |
| Noted Investors | Sequoia |
| Location | New York, New York, USA |
| Total Raised | \$30 Million |

With two working parents in so many households, childcare has become an economic necessity. Many parents wish one of them could stay at home and - well - parent their kids. Otter wants to help make that economically feasible. They do this by helping parents who want to stay at home connect with parents who need child care. With childcare turned upside-down by COVID19, the timing is good for this model.

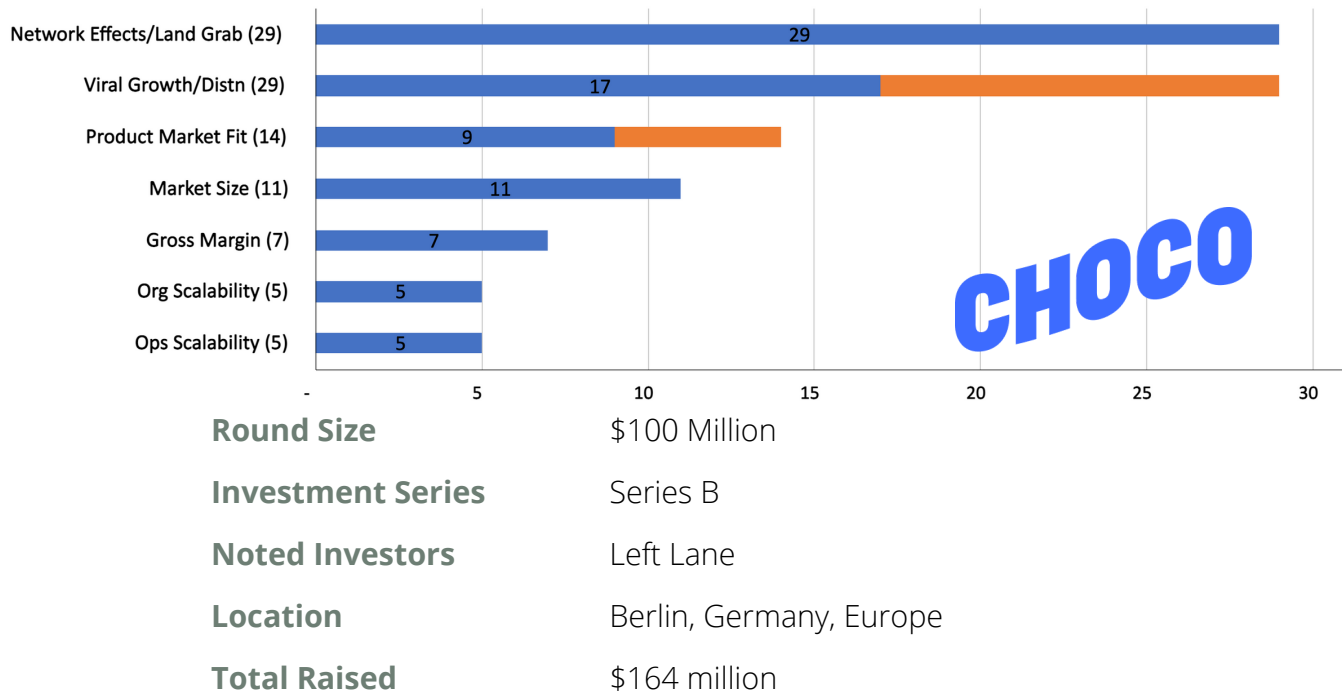
So, while providing childcare is far from a blitzscaler, creating a marketplace for finding childcare is one. The network effects are strong as this is a high-consideration, high cost transaction where buyers value maximum choice and density of sellers. So a 10/10 for winner take most. For distribution, we score an 8/10. Attracting sellers will be costly, and they are limited in the number of kids they can take on so they need to be constantly replenished. On the other hand, buyers have strong word-of-mouth for everything when it comes to child care, so if this works for parents, word will spread fast.

Product-market fit we give an 8 as well. This is a badly needed service addressing a top need for new parents. We only give a 9 for market size, because regulations limit the number of kids a parent can oversee without a license. We grant marketplace gross margins here - so 10/10. Org Scalability:: 9-- parents are highly concerned about their kids so Otter will need to be staffed to handle that. Ops scalability - 9 as well since managing the support staff will grow with scale.

Final score is 80 - so a company that should scale fast but will likely burn as they grow due to the distribution challenges.

Choco - 84/100

Choco provides a digital platform connecting restaurants and their suppliers in order to optimize the food supply chain.



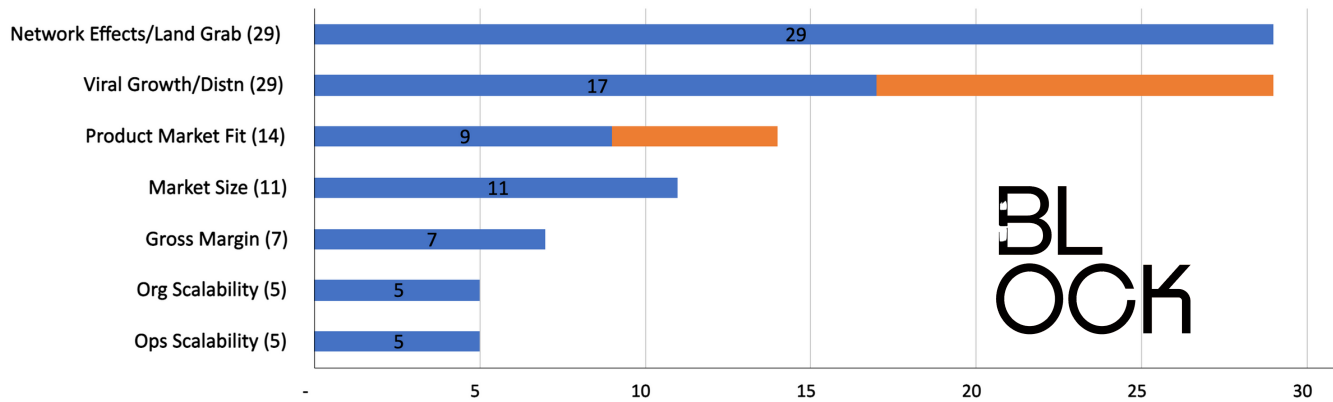
Choco claims a big headache for restaurants is sourcing food suppliers and dealing with ordering logistics, as it is all done manually. Choco does the obvious - electronically connects restaurants with suppliers to make communications seamless and trackable. Choco also brings farmers' crops and products online, some for the first time, exposing them to new customers.

The game here is to be the place where all suppliers are listing everything a restaurant would want to order. Solve the supply side, and the demand will follow. This is a high consideration, high value, and repeat purchase where scale of the network matters. So that's a 10 for winner take most. Viral Growth, we put that at an 8. Restauranters and growers have strong word of mouth, but no inherent virality in the product itself.

Product market fit is an 8 on a good day. We want to see proof that they are putting suppliers online and suppliers stay and are getting value. Market size we are saying is a 10 and that assumes they can scale across the EU, not just Germany where they are located. 10 for Gross margin & scalability, as is typical for most marketplace companies. Overall an 84 for Choco which is an exceptional score.

Block Renovation- 82/100

Block Renovation provides a platform for homeowners, designers, and contractors for home renovation projects.



| | |
|--------------------------|-------------------------|
| Round Size | \$40 Million |
| Investment Series | Series B |
| Noted Investors | Giant Ventures, NEA |
| Location | Brooklyn, New York, USA |
| Total Raised | \$54 Million |

We just had a bathroom renovation at the Johnson household, and the communication over email, text and phone was chaotic, disorganized, and things fell through the cracks. It was the typical story of a two month project that turned into four. Enter Block Renovation. No, it is not a revamped blockchain crypto NFT e-wallet:) It is a much needed platform for home owners, designers, and contractors to communicate, track projects, and become a team in order to get projects done on time. You can select a designer and contractor too. So there is a network effect as well.

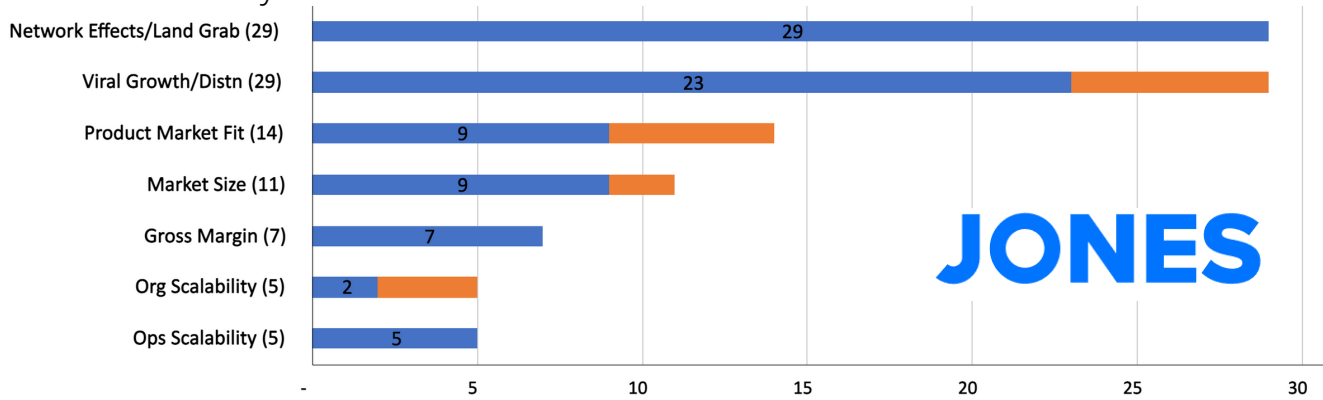
So, if they get the designers and contractors on the site, and get reviews flowing, a la Homeadvisor, but then provide the project management and comms platform as well, it becomes strongly winner-take-most. Distribution is not perfect. Homeowners don't do projects very often, and when the project is finished they churn out. So you need to drive them to your site and capture them as soon as they start looking for a contractor. That could be costly.

My recent experience with this use case compels us to grant a 9 for product market fit. But that is a generous score that we reserve the right to change, having never experienced the product first hand.

Gross margin is high, but that doesn't tell the whole story. The model needs to show positive ROI on the initial transaction because of the built-in-churn of the homeowners. Scalability is a 10 for both, assuming the customer service is minimal.

Jones- 84/100

Jones offers independent contractors a Pay-As-You-Go solution to end the hassle of liability insurance.



| | |
|--------------------------|----------------------------|
| Round Size | \$12.5 Million |
| Investment Series | Series A |
| Noted Investors | JLL Spark, Khosla Ventures |
| Location | New York, New York, USA |
| Total Raised | \$20 Million |

Jones solves a headache most of us don't know exists. They validate that a vendor has adequate insurance and compliance before contracting to do work on a commercial building. Jones aspires to be the database of truth for current vendor insurance coverage.. Such businesses are clear blitzscalers. Winner take Most:10. Virality is a 9. Building owners are going to insist their vendors sign onto Jones before working with them, and the vendors will be happy to do so.

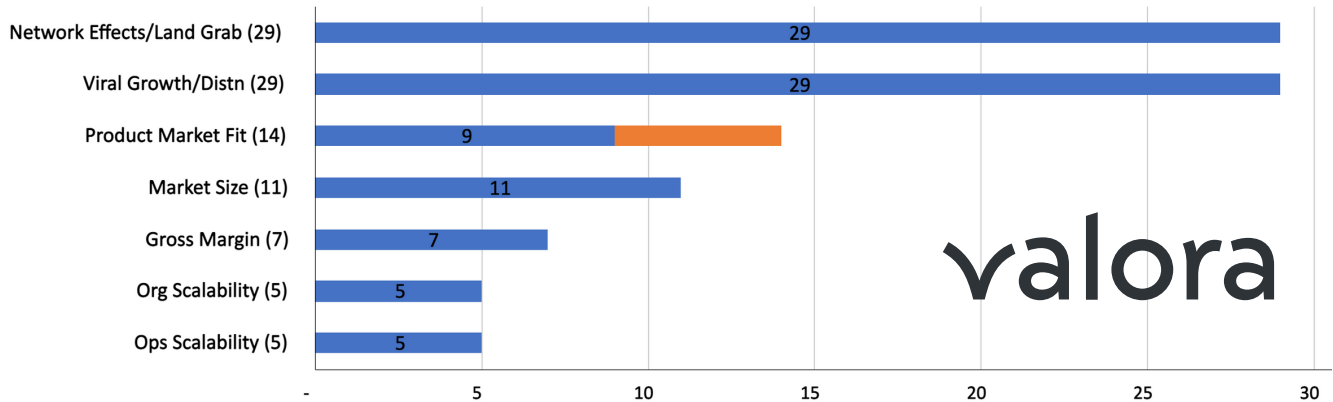
Product market fit is an: 8. It's early on, and we expect some resistance to change here.

Market size is a 9. Frankly we don't know how many times this database will be called, or even what the business model is. So we think it's big but can't give it a 10 without further research. Margins should be excellent assuming the data can be gathered electronically.

Org Scalability, however, is just a 5. We foresee many phone calls will be required to get the data clean and keep it up to date. Operational scalability, however, should be a 10 as it is a database at it's core.

Valora- 95/100

Valora is a mobile peer-to-peer payments and remittance app built on the Celo platform.



| | |
|--------------------------|---------------------------------|
| Round Size | \$20 Million |
| Investment Series | Series A |
| Noted Investors | Andreessen Horowitz |
| Location | San Francisco, California , USA |
| Total Raised | \$20 Million |

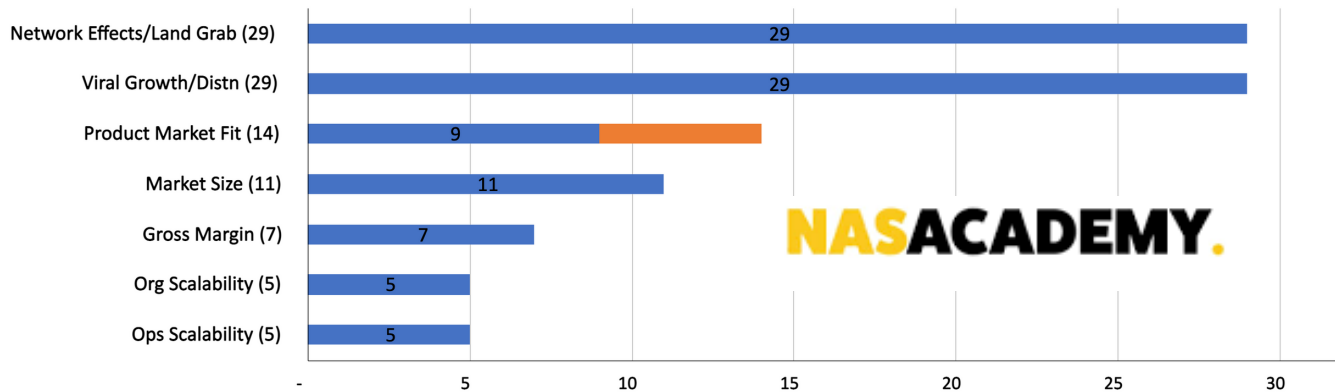
Valors wants to be Venmo for crypto. Should they succeed, then they will be fantastically valuable. Think of Venmo - the network effect is enormous and unassailable. And it's insanely viral. If you don't have Venmo yet, pretty soon someone will want to pay you using it, and you'll sign up to get the money.

So, this is a classic blitzscaler that gets 10s across the board, with the exception of product market fit where we don't now yet so docked a few points.

The real question here is who will be the winner. Will Venmo and Wechat just add crypto and end the game? Or is crypto really a separate segment where Defi devotees won't go near PayPal? This one deserves a very close look.

Nas Academy- 95/100

Nas Academy is on a mission to empower Creators through technology. Starting with education.



| | |
|--------------------------|-----------------------------|
| Round Size | \$20 Million |
| Investment Series | Series A |
| Noted Investors | Lightspeed Venture Partners |
| Location | Singapore, Singapore, Asia |
| Total Raised | \$20 Million |

Once again we see Lightspeed reaching far afield for a great opportunity. This time it's NasAcademy, where you go to learn influencer and creator skills from professionals. It was founded by an influencer who was being pestered by wannabe influencers how to get started. It's MasterClass, but for creators.

The great thing about it is the distribution is built into the model. The instructors have huge audiences that will take their classes. The scoring here is straightforward really. Yes, you want all the best influencers and the largest audience on the same platform so it's strongly winner-take-most. Distribution is amazing and built in as discussed. We don't know if product market fit, and pricing in particular, are perfect yet, so that isn't a 10. More like a 7 or an 8. But gross margin, scalability, market size, all 10s. It's a great business!

June Deals

As reported by Crunchbase for the VC firms we track

| Company | Description | Website | Round | Raise | Lead | Total Raised |
|--------------------|---|---|----------|---------------|------------------------|----------------|
| Otter | Otter is a community builder who is passionate about helping families thrive on their own terms. | https://withotter.com | Series A | \$23,000,000 | Sequoia Capital | 30,799,991.00 |
| Choco | Choco provides a digital platform connecting restaurants and their suppliers in order to optimize the food supply chain. | https://www.choco.com | Series B | \$100,000,000 | Left Lane Capital | 163,700,000.00 |
| Block Renovation | Block Renovation provides a platform for homeowners, designers, and contractors for home renovation projects. | https://www.blockrenovation.com | Series B | \$39,500,000 | Giant Ventures | 54,000,000.00 |
| Jones | Jones offers independent contractors a Pay-As-You-Go solution to end the hassle of liability insurance. | http://www.getjones.com/ | Series A | \$12,500,000 | JLL Spark, Khosla V | 20,500,000.00 |
| Valora | Valora is a mobile peer-to-peer payments and remittance app built on the Celo platform. | https://valoraapp.com/ | Series A | \$20,000,000 | Andreessen Horowitz | 20,000,000.00 |
| Nas Academy | We are on a mission to empower Creators through technology. Starting with education. | https://www.nasacademy.com | Series A | \$11,000,000 | Lightspeed Venture F | 11,000,000.00 |
| Popshop Live | Popshop Live is a mobile live streaming marketplace where talented individuals can create and host their own shopping channel. | http://www.popshop.live/ | Series A | \$20,000,000 | Benchmark | 23,000,000.00 |
| Alariss Global | Alariss Global is the premier international expansion marketplace, connecting international companies with top local sales & BD talent. | https://www.alariss.com/ | Pre-Seed | | General Catalyst | |
| Queenly | Queenly is a marketplace and search engine for the formalwear industry. | https://queenly.com | Seed | \$6,300,000 | Andreessen Horowitz | 9,400,000.00 |
| Queenly | Queenly is a marketplace and search engine for the formalwear industry. | https://queenly.com | Seed | \$6,300,000 | Andreessen Horowitz | 9,400,000.00 |
| Instawork | Instawork is the on-demand staffing app for gig workers and hospitality businesses. | https://www.instawork.com | Series C | \$60,000,000 | Craft Ventures | 88,000,000.00 |
| Dibbs | Trade and collect in the only real-time, 24-7 fractional card market. (See Rally, StarStock in comparison) | https://dibbs.io/ | Series A | \$13,000,000 | Foundry Group | 15,800,000.00 |
| Breakr | Breakr connects artists and influencers to break new music through the culture. | https://www.musicbreakr.com/ | Seed | \$4,200,000 | Slow Ventures | 4,200,000.00 |
| Pleo | Pleo offers smart payment cards for employees to buy work-related products while keeping the company in control of spending. | https://www.pleo.io | Series C | \$150,000,000 | Bain Capital Ventures | 228,809,636.00 |
| Lottie | Lottie is to empower care seekers and to lead the global transformation to modern and sustainable care. | https://lottie.org/ | Pre-Seed | \$685,621 | Tom Blomfield | 685,622.00 |
| Packfleet | Packfleet is a logistics startup. | https://packfleet.com/ | Pre-Seed | \$1,379,011 | Entrée Capital, Gene | 1,379,012.00 |
| Bankuish | Bankuish provides gig workers and freelancers in Latin America a simple way to access affordable banking. | https://www.bankuish.com | Pre-Seed | | | |
| DevRev | DevRev is a platform for managing developer-customer relationships that allow developers to build, support, and grow their businesses. | https://devrev.ai | Seed | \$50,000,000 | Dheeraj Pandey | 50,000,000.00 |
| Sproutl | Sproutl is a marketplace for gardeners living in the U.K. | https://www.sproutl.com/ | Seed | \$8,987,359 | Index Ventures | 8,987,360.00 |
| | Turquoise Health is a health tech company that simplifies | | | | | |
| Sugar | Sugar builds community and transforms the residential experience by integrating with technology stacks that power modern buildings. | http://www.sugarliving.com | Seed | \$2,500,000 | | 3,450,000.00 |
| Onaroll | Onaroll is an employee rewards app that incentivizes productivity and longevity. | https://www.onaroll.co/ | Seed | \$6,000,000 | Bessemer Venture P | 8,100,000.00 |
| Qogita | Wholesale B2B platform aiming to drastically increase market efficiency and supply chain margins. | https://www.qogita.com | Seed | \$5,567,526 | Bessemer Venture P | 8,579,701.00 |
| Pomelo | Pomelo is building a fintech-as-a-service platform for Latin America. | https://pomelo.la/ | Seed | \$1,000,000 | Sequoia Capital | 10,000,000.00 |
| G.O.A.T Brand Labs | G.O.A.T Brand Labs is a specialized investment firm with a special focus on the fashion and retail industry. | http://www.goatbrandlabs.com | Series A | \$17,998,861 | Flipkart, Tiger Global | 35,997,722.00 |
| Julia Computing | Julia is an open source, modern, easy, and high performance programming language. | https://juliacomputing.com | Series A | \$24,000,000 | Dorilton Capital | 28,600,000.00 |
| Cube Dev | Cube Dev is a computer software company that specializes in the fields of open source, analytics, databases, and developer tools. | https://cube.dev/ | Series A | \$15,500,000 | Decibel Partners | 21,700,000.00 |
| Prodigal | Prodigal is an information technology company that provides software for lenders to improve how lenders work with borrowers. | https://prodigaltech.com/ | Series A | \$12,000,000 | Menlo Ventures | 12,120,000.00 |
| Catch | Catch is a platform that offers health insurance, retirement plans, and tax withholding for freelancers without benefits. | http://catch.co | Series A | \$12,000,000 | Crosslink Capital | 18,101,000.00 |

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|-------------------------|--|---|----------|--------------|------------------------|---------------|
| Turquoise Health | Turquoise Health is a health tech company that simplifies administration to reduce the expense and complexity of healthcare. | http://turquoise.health | Seed | \$5,000,000 | Andreessen Horowitz | 5,300,000.00 |
| Okendo | Okendo is a customer content marketing platform. | https://www.okendo.io/ | Seed | | Index Ventures | |
| Recapped | Recapped is a collaboration platform for B2B sales teams and their potential customers. | https://www.recapped.io/ | Seed | \$6,300,000 | CRV | 6,400,000.00 |
| MicroAcquire | MicroAcquire is a startup acquisition marketplace that helps startups find buyers and get acquired. | https://microacquire.com/ | Seed | \$6,300,000 | Bessemer Venture P | 6,300,000.00 |
| Monarch Money | Monarch Money is a subscription-based platform that provides a personal finance program to track expenses. | https://www.monarchmoney.com/ | Seed | \$4,800,000 | Accel | 4,800,000.00 |
| Even | Even is a health-tech company and healthcare provider that partners directly with the top hospitals in the country. | https://even.in | Seed | \$5,000,000 | Khosla Ventures | 5,000,000.00 |
| Traba | Traba is on a mission to empower workers and local businesses to unlock their full productivity and earning potential. | https://www.trabapro.com | Seed | \$3,600,000 | Founders Fund, Gen | 3,600,000.00 |
| Triggermesh | Triggermesh develops a serverless management platform for managing functions and event triggers | http://www.triggermesh.com | Seed | \$5,000,000 | Cisco | 8,000,000.00 |
| LetsDressUp | LetsDressUp is a platform that designs and customizes clothes. | https://www.letsdressup.in/ | Seed | \$300,000 | Titan Capital | 300,000.00 |
| Spreadsheet.com | The spreadsheet you know with the power of a database and project management system. | http://www.spreadsheet.com | Seed | \$5,500,000 | First Round Capital, S | 5,500,000.00 |
| Zerion | Zerion is an all-in-one interface that allows technical and non-technical users to acquire, track and manage DeFi assets. | https://zerion.io/ | Series A | \$8,200,000 | Mosaic | 10,200,000.00 |
| Thesis | Thesis is a cryptocurrency venture studio funding and building decentralized products and protocols that enable personal empowerment. | https://thesis.co/ | Series A | \$21,000,000 | | 21,000,000.00 |
| Connie Health | Connie Health empowers older Americans to make confident, worry-free healthcare decisions. | https://www.conniehealth.com/ | Series A | \$13,000,000 | Khosla Ventures, Pita | 16,000,000.00 |
| Karat Financial | Karat Financial offers business credit cards tailored to the needs of digital creators and influencers. | https://www.trykarat.com | Series A | \$26,000,000 | Union Square Ventur | 45,600,000.00 |
| Blues Wireless | Blues Wireless is a communications equipment company that provides embedded cellular solutions. | https://blues.io | Series A | \$22,000,000 | Lachy Groom, Sequo | 33,000,000.00 |
| Virtually Human Studios | Decentralised Entertainment | https://www.vhslab.com | Series A | \$20,000,000 | The Chernin Group | 20,000,000.00 |
| Modern Animal | Modern Animal is an innovative veterinary platform building a new kind of veterinary experience for animals and humans. | https://www.modernanimal.com | Series A | \$35,500,000 | Addition, True Ventur | 89,000,000.00 |
| agentero | Agentero enables agents to do digital customer servicing, cross-selling and up-selling. | https://www.agentero.com/ | Series A | \$13,500,000 | Alma Mundi Ventures | 25,500,000.00 |
| OpenStore | OpenStore connects merchants and customers into a single unified shopping experience through access to data, information, and capital. | https://www.open.store/ | Series A | \$30,000,000 | Khosla Ventures | 30,000,000.00 |
| Nomad | Nomad is providing financial services. | https://www.nomadglobal.com | Series A | \$19,340,115 | monashees, Spark C | 25,153,856.00 |
| Strata | Strata is a fractional real estate investment platform that makes investing in premium commercial properties easy, transparent, & affordable | https://strataprop.com/ | Series A | \$6,000,000 | Gruhas PropTech, Kc | 7,500,000.00 |
| Launchable | Launchable helps developers speed up testing while maintaining quality | https://www.launchableinc.com/ | Series A | \$9,500,000 | 645 Ventures | 12,700,000.00 |
| HiHello | HiHello is a software company that builds next generation professional network that allows people to optimize their business relationships. | https://hihello.me/ | Series A | \$7,500,000 | Foundry Group | 10,000,000.00 |
| Transmutex | Transmutex develops nuclear technology designed to efficiently reduce the stockpile of existing nuclear waste-based technologies. | https://www.transmutex.com/ | Series A | \$5,853,649 | Union Square Ventur | 8,557,196.00 |
| Vori Health | Vori Health is a medical and health provider practicing a holistic, integrated approach starting with musculoskeletal care. | https://www.vorihealth.com | Series A | \$5,000,000 | | 50,000,000.00 |
| Phantom | A digital wallet reimagined for DeFi and NFTs | https://phantom.app | Series A | \$9,000,000 | Andreessen Horowitz | 9,000,000.00 |
| AI Rudder | We provide voice AI solutions to enterprises globally | https://www.airudder.com/ | Series A | \$10,000,000 | Sequoia Capital | 10,000,000.00 |
| Osana Salud | API-connected infrastructure for the Healthcare industry in LATAM | https://www.osanasalud.com | Series A | \$20,000,000 | General Catalyst | 27,350,000.00 |
| Titan | Titan is an operating system for active investment management, powering investment products, and experiences for retail investors. | https://www.titan.com | Series B | \$58,000,000 | Andreessen Horowitz | 73,000,000.00 |

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| Company | Description | Website | Round | Raise | Lead | Total Raised |
|------------------|--|---|----------|---------------|--------------------------------|----------------|
| Lula | Peer-to-Peer Car Sharing Platform. | https://www.lularentals.com/ | Series A | \$18,000,000 | Founders Fund, Khosla Ventures | 18,000,000.00 |
| Stytch | Stytch improves security and user experience with passwordless authentication. | https://stytch.com/ | Series A | \$30,000,000 | Thrive Capital | 36,250,000.00 |
| Landis | Landis helps renters become homeowners. | https://www.landis.com | Series A | \$165,000,000 | Sequoia Capital | 182,000,000.00 |
| Ethena | Compliance training for today's teams. | https://www.goethena.com/ | Series A | \$15,500,000 | Felicitas Ventures | 20,350,000.00 |
| Atom Computing | Atom Computing builds truly scalable quantum computers out of individual atoms. | http://www.atom-computing.com | Series A | \$15,000,000 | Innovation Endeavor | 20,000,000.00 |
| Microverse | An online school for remote software developers that costs nothing until you get a job | https://www.microverse.org/ | Series A | \$12,500,000 | Northzone | 15,700,000.00 |
| Dover | Dover is a recruiting tool that finds and engages candidates for your team. | https://dover.com | Series A | \$20,000,000 | Tiger Global Management | 22,800,000.00 |
| Varda | Varda is a space manufacturing startup that focuses on creating products in space for terrestrial applications. | http://varda.com/ | Series A | \$42,000,000 | Khosla Ventures | 51,000,000.00 |
| Repeat | Repeat is a SaaS platform that enables consumer-packaged-goods brands to turn one-time buyers into repeat customers. | https://www.getrepeat.io/ | Series A | \$6,000,000 | Battery Ventures | 9,035,997.00 |
| Endowus | Endowus is a financial technology company that provides CPF, SRS, and cash savings advisory. | https://endowus.com/ | Series A | \$5,186,875 | | 22,286,294.00 |
| Tenderly | chase | https://tenderly.co | Series A | \$15,330,000 | Accel | 18,630,000.00 |
| Osmind | We build software and accelerate research for the future of mental health. | https://osmind.org/ | Series A | \$15,000,000 | Future Ventures | 17,175,000.00 |
| 1Password | 1Password is a secure and convenient password manager for documents, credit card information, and addresses. | https://1password.com | Series B | \$100,000,000 | Accel | 300,000,000.00 |
| Mercury | Mercury is a digital banking company that provides banking services and bank accounts designed specifically for startups. | https://mercury.com | Series B | \$120,000,000 | Coatue | 152,214,480.00 |
| FTX | FTX Exchange is a cryptocurrency derivatives exchange company built by traders, for traders. | https://ftx.com/ | Series B | \$900,000,000 | | 908,000,000.00 |
| ActiveFence | ActiveFence is a computer software provider that specializes in detecting malicious content online at scale. | https://www.activefence.com | Series B | \$100,000,000 | CRV, Highland Europe | 100,000,000.00 |
| Properly | Properly is a Canadian tech-enabled real estate brokerage transforming the home buying and selling experience. | https://www.properly.ca/ | Series B | \$34,509,966 | Bain Capital Ventures | 126,292,408.00 |
| Blameless | The complete site reliability engineering (SRE) platform. | https://blameless.com/ | Series B | \$30,000,000 | Third Point Ventures | 50,100,000.00 |
| OpenSea | OpenSea is a peer-to-peer marketplace for crypto collectibles and non-fungible tokens. | https://opensea.io/ | Series B | \$100,000,000 | Andreessen Horowitz | 127,220,000.00 |
| Mighty Buildings | Mighty Buildings is a construction technology company that uses 3D printing, robotics, and automation to build homes. | https://www.mightybuildings.com | Series B | \$22,000,000 | | 101,823,024.00 |
| Modern Animal | Modern Animal is an innovative veterinary platform building a new kind of veterinary experience for animals and humans. | https://www.modernanimal.com | Series B | \$40,000,000 | Founders Fund | 89,000,000.00 |
| Remote | Remote offers international payroll, benefits, and compliance services for employees and contractors. | https://www.remote.com | Series B | \$150,000,000 | Accel | 196,000,000.00 |
| Loop Returns | Loop Returns is a return portal that automated all the returns and refunds of products. | http://loopreturns.com | Series B | \$65,000,000 | CRV | 75,450,000.00 |
| mmhmm | mmhmm is a virtual camera application used to create virtual rooms, backdrops, and presentations during video conferencing calls. | http://mmhmm.app | Series B | \$100,000,000 | SoftBank Vision Fund | 139,850,000.00 |
| Fabric | Fabric is a headless commerce platform helping direct-to-consumer and B2B brands utilize an eCommerce platform designed for their needs. | https://fabric.inc/ | Series B | \$100,000,000 | Stripes | 153,500,000.00 |
| Nobell Foods | Nobell Foods unlocks the power of plants to create the next generation of animal-based food substitutes. | https://www.nobellfoods.com/ | Series B | \$75,000,000 | Breakthrough Energy | 75,000,000.00 |
| Eco | Eco isn't a bank. It's something better — a digital wallet that rewards you every time you save, spend or send money. | https://eco.com/ | Series B | \$60,000,000 | Activant Capital, L Capital | 94,500,000.00 |
| NewStore | NewStore operates a platform for retailers to run their stores on the iPhone. | http://www.newstore.com | Series B | \$45,000,000 | | 155,399,998.00 |
| r2c | r2c operates as a software security startup. | https://r2c.dev/ | Series B | \$27,000,000 | Felicitas Ventures | 40,000,000.00 |
| Singularity 6 | Singularity 6 is a game development studio dedicated to the idea that games can create deeper, more meaningful experiences. | https://www.singularity6.com | Series B | \$30,000,000 | FunPlus Ventures | 49,000,000.00 |
| Silk | Spend less and cloud more | https://silk.us/ | Series B | \$55,000,000 | | 294,500,000.00 |

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As reported by Crunchbase for the VC firms we track

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|-----------------|---|---|----------|-----------------|-------------------------|-----------------|
| Physna | Physna is a geometric deep-learning and 3D search company that searches, compares, and analyzes 3D models. | https://physna.com/ | Series B | \$56,000,000 | Tiger Global Management | 85,000,000.00 |
| Neuralink | Neuralink develops a brain machine interface that provides solutions for those with paralysis. | https://www.neuralink.com | Series C | \$205,000,000 | Vy Capital | 363,000,000.00 |
| HealthifyMe | HealthifyMe is a health and fitness application that allows its users to track food and workouts. | https://www.healthifyme.com | Series C | \$75,140,312 | Khosla Ventures, Leap | 100,140,312.00 |
| Soldo | Soldo is a multi-user expense account helping companies manage their budgets. | https://www.soldo.com | Series C | \$180,000,000 | Temasek Holdings | 263,200,000.00 |
| Spendesk | Spendesk is a smart spend management software designed for both finance teams and employees. | https://www.spendesk.com | Series C | \$117,934,958 | General Atlantic | 198,562,402.00 |
| Sundae | Sundae provides a residential real estate marketplace designed to help sellers get a fair price for their houses. | https://sundae.com | Series C | \$80,000,000 | Fifth Wall, General G | 135,725,000.00 |
| Lithic | Lithic is a financial technology startup that provides virtual cards and a card issuing platform for businesses and consumers. | https://lithic.com | Series C | \$60,000,000 | Stripes | 115,400,000.00 |
| Rohlik | Rohlik is a grocery delivery company that provides same-day delivery services in 90 minutes. | https://www.rohlik.cz | Series C | \$140,965,030 | Index Ventures | 402,169,373.00 |
| AnyVision | AnyVision is an AI platform company that helps Fortune 500 brands create safer spaces for employees and customers. | https://anyvision.cn | Series C | \$235,000,000 | Eldridge, SoftBank V | 352,000,000.00 |
| MyGlamm | MyGlamm is a direct-to-consumer beauty brand that offers an online beauty products marketplace with international spa and salon products. | http://www.myglamm.com/ | Series C | \$71,342,272 | Accel | 127,377,989.00 |
| Homebase | Homebase helps its users to track and schedule hours. | http://www.joinhomebase.com | Series C | \$71,000,000 | GGV Capital | 99,000,000.00 |
| Covariant | Covariant is an AI Robotics company developing a universal AI that enables robots to see, reason, and act on the world around them. | https://covariant.ai | Series C | \$80,000,000 | Index Ventures | 147,000,000.00 |
| Aidoc | Aidoc specializes in developing artificial intelligence tools for radiologists. | http://aidoc.com | Series C | \$66,000,000 | General Catalyst | 127,500,000.00 |
| MoEngage | MoEngage is an internet company that features cloud-based marketing services for consumer businesses. | http://www.moengage.com/ | Series C | \$32,500,000 | Multiples Alternate A | 73,335,114.00 |
| Shopmonkey | Shopmonkey provides a process management software designed for auto repair shops. | http://www.shopmonkey.io | Series C | \$75,000,000 | Bessemer Venture P | 110,000,000.00 |
| Interos | Interos helps companies manage risk and continuously monitor their supply chain and business relationships to avoid disruptions. | http://www.interos.ai | Series C | \$100,000,000 | NightDragon Security | 128,350,000.00 |
| Thrive Global | Thrive Global develops technology that help individuals and companies improve their well-being and performance. | https://www.thriveglobal.com | Series C | \$80,000,000 | Kleiner Perkins, Owl | 145,930,000.00 |
| AttackIQ | AttackIQ is a security optimization platform that enables a seamless threat-informed defense across their security organizations. | https://www.attackiq.com | Series C | \$44,000,000 | Atlantic Bridge, Gain | 75,900,000.00 |
| Sourcegraph | Sourcegraph provides universal code search for developers and companies so they can innovate faster and manage billions of lines of code. | https://about.sourcegraph.com | Series D | \$150,000,000 | Andreessen Horowitz | 248,000,000.00 |
| Bloom & Wild | Bloom & Wild is an online flower delivery platform developing a modern approach for sending flowers to loved ones. | http://www.bloomandwild.com | Series D | \$41,717,422 | | 199,538,458.00 |
| Coda | Coda is a document collaboration platform that brings data and teams together. | https://coda.io | Series D | \$100,000,000 | Ontario Teachers' Pe | 240,000,000.00 |
| SmartRecruiters | SmartRecruiters is an end-to-end recruiting platform that helps companies with talent acquisition. | http://www.smartrecruiters.com | Series E | \$110,000,000 | Silver Lake Waterma | 225,009,956.00 |
| Glossier | Glossier is a direct-to-consumer beauty company that leverages content and community to power a superior shopping experience. | https://www.glossier.com/ | Series E | \$80,000,000 | Lone Pine Capital | 266,400,000.00 |
| Pendo | Pendo is the only platform to combine in-product engagement with robust product data and user feedback. | http://www.pendo.io | Series F | \$150,000,000 | B Capital Group | 359,500,000.00 |
| Culture Amp | Culture Amp is an employee analytics platform that specializes in staff surveying and analytics. | http://cultureamp.com | Series F | \$100,000,000 | Sequoia Capital Chir | 257,458,072.00 |
| Rappi | Rappi is a consumer tech company that specializes in providing online delivery services. | http://www.rappi.com | Series F | \$500,000,000 | T. Rowe Price | 2,192,005,447.0 |
| Swiggy | Swiggy is an on-demand food delivery platform that brings food from neighborhood restaurants directly to customers' doors. | https://www.swiggy.com | Series J | \$1,250,000,000 | Prosus Ventures, So | 3,678,380,000.0 |

June Deals

As reported by Crunchbase for the VC firms we track

| Company | Description | Website | Round | Raise | Lead | Total Raised |
|---------------------|--|---|--------------------|---------------|-----------------------|------------------|
| OnlinePajak | OnlinePajak simplifies the entire tax reporting process with instant, hassle-free, and secure online tax management technology. | https://www.online-pajak.com | Series C | \$12,000,000 | Altos Ventures, Tenc | 41,000,000.00 |
| At-Bay | At-Bay is a cybersecurity insurance company that helps businesses meet digital risk head-on. | https://www.at-bay.com/ | Series D | \$185,000,000 | Icon Ventures, Lights | 272,000,000.00 |
| Fireblocks | Fireblocks is a blockchain security service provider for moving, storing, and issuing digital assets. | https://www.fireblocks.com | Series D | \$310,000,000 | Coatue, DRW Ventur | 489,000,000.00 |
| Algolia | Algolia is the Search-as-a-Service platform that enables companies to deliver fast and relevant digital experiences that drive real results. | https://www.algolia.com | Series D | \$150,000,000 | Lone Pine Capital | 334,220,000.00 |
| OM1 | OM1 is a healthcare technology company that leverages real-world clinical data for medical research and personalized medicine. | http://www.om1.com | Series D | \$85,000,000 | Breyer Capital, D1 C | 170,999,997.00 |
| Flock Safety | Flock Safety is a developer of public safety operating system that helps communities and law enforcement in 1200 cities to eliminate crime. | https://www.flocksafety.com | Series D | \$150,000,000 | Andreessen Horowitz | 230,584,142.00 |
| FloQast | FloQast is a provider of an accounting workflow automation platform. | http://www.floqast.com | Series D | \$110,000,000 | Meritech Capital Part | 229,866,665.00 |
| Squire | Squire offers a barbershop management and POS/Booking mobile application that connects barbers and clients nationwide. | http://www.getsqire.com | Series D | \$60,000,000 | Tiger Global Manage | 167,070,000.00 |
| Spinny | Spinny is a used car buying platform enabling trustworthy and hassle-free transactions. | https://www.spinny.com/ | Series D | \$103,570,045 | Tiger Global Manage | 230,470,045.00 |
| Biconomy | Biconomy is a technology company building transaction infrastructure for next-generation Web 3 applications. | https://biconomy.io | Venture - Series I | \$9,000,000 | Digital Asset Capital | 10,500,000.00 |
| Dwolla | Dwolla is a FinTech company that is changing the way innovative businesses move money with their modern payments platform. | http://www.dwolla.com | Venture - Series I | \$21,000,000 | Foundry Group | 72,355,000.00 |
| Netskope | Netskope is a software company that helps organizations understand online activities, protect data, stop threats, and respond to incidents. | https://www.netskope.com | Venture - Series I | \$300,000,000 | ICONIQ Growth | 1,040,100,000.00 |
| Nym | Nym is a NLU based autonomous medical coding technology that enables healthcare facilities to optimize their revenue cycle processes. | https://nym.health/ | Venture - Series I | \$25,000,000 | Addition | 47,500,000.00 |
| Bayesian Health | Bayesian Health offers empowering health systems through clinical AI. | https://bayesianhealth.com | Venture - Series I | \$15,000,000 | Andreessen Horowitz | 15,000,000.00 |
| Octane AI | Octane AI provides an all-in-one platform for engaging quizzes, data collection, and personalized Facebook Messenger and SMS automation. | http://octaneai.com | Venture - Series I | \$5,000,000 | Javelin Venture Part | 10,750,000.00 |
| Osmos (previously 4 | Osmos makes cross-company data collaboration a simple, secure, and delightful experience. | https://www.osmos.io | Venture - Series I | \$13,000,000 | Lightspeed Venture F | 13,000,000.00 |