INVESTMENT REPORT

Blitzscaling Ventures Monthly Analysis of Top Firm Deals

Blitzscalable Companies Announcing Investment Rounds in July

BUNGALOW







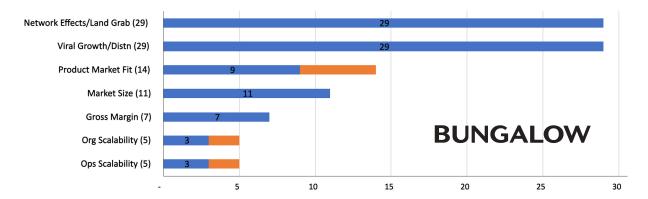


July Deal Statistics

Total Deals Announced	12
Follow-On Investments	63
Initial Investments	58
B2B	54
B2C	67
Possible Candidates	20
Added to our Watch list	5
Rounds over \$100M	41

Bungalow - 94/100

Bungalow helps you find a roommate



Round Size \$75 Million

Investment Series Series C

Noted Investors Deer Park Road

Location San Francisco, California

Total Raised \$171 Million

Leases don't allow for life to happen. If suddenly you need to move to California, and you are one of several roommates supporting a lease, then you need to find someone to move in that your roommates can tolerate. Once you strike out in your social network, where do you turn? Craigslist of course. That bastion of trust and integrity. Or not. Enter Bungalow, which is another in a rather long list of companies trying to create the definitive site where roommates and rooms can be matched.

Services like this are similar to dating sites or job sites. In other words, they score very well because maximum choice matters, and the transaction is important to market participants. So winner-take-most is a 10. We also allow a 10 for distribution, even though virality is not built into the product. Word spreads in this community through social media and WOM insanely fast. Product market fit we grant an 8. We have not used the product yet but since it is a series C with strong investors we figure they have some good user metrics here. This is an enormous market opportunity on the surface, so we give it a 10, but with the caveat that you don't move all that often, college students are dirt poor, so the customer lifetime value may not be that high.

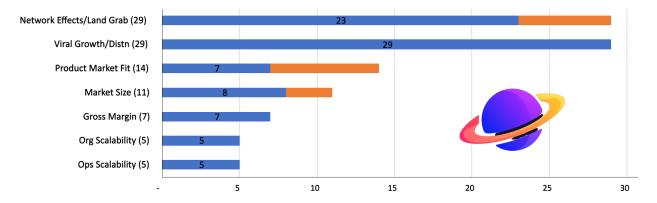
Gross margins and scalability are a 10 since this is a typical online marketplace. However, we suspect there will be some human attention to the transaction making sure there are no scammers and creeps, and then handling complaints. So an 8 for organizational scalability.

Overall a provisional 94/100. Certainly a market worth blitzscaling into!

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Saturn Technologies-83/100

Saturn Technologies is a mobile application for managing school schedules.



Round Size \$44 Million

Investment Series Series A or Series Seed

Noted Investors General Catalyst, Insight

Location Austin, Texas, USA

Total Raised \$44 Million

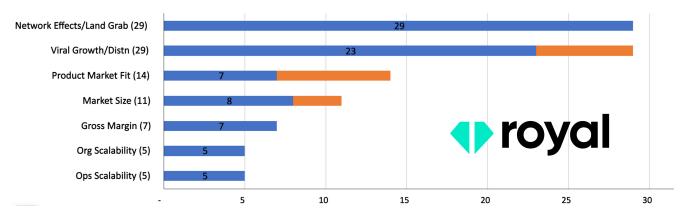
Teen home screen real estate is insanely valuable, and displacing an entrenched home screen app is as hard as getting that screenplay you wrote to production. The Saturn app knows a teen's class schedule, and helps them socialize around school tasks like sharing notes, arranging study groups, shows them where classmates are, and generally organizes student life through messaging and community, with the schedule as the hook. It just may be Home Screen material.

Network effect and vitality are very strong inside a school, but there is no benefit that crosses school boundaries (yet) so we only give a 9 for Winner-take-most and distribution. For product market fit it's a 7 - but the user reviews are quite strong so this score could go up. The market size is only an 8, as there are only 4M students in the US for each age group, and worse, 4M churn out every year at graduation, and have not seen engagement metrics so can't judge the advertising opportunity.

The remaining metrics are all 10s - margins are strong in social networks, and apps scale without friction. overall an 83/100 so they should be aggressive!

Royal- 83/100

Royal is a platform where you can buy ownership in songs directly from your favorite artists and earn royalties with them.



Round Size \$16 Million

Investment Series Seed

Noted Investors Founders Fund, Paradigm

Location Austin, Texas, USA

Total Raised \$16 Million

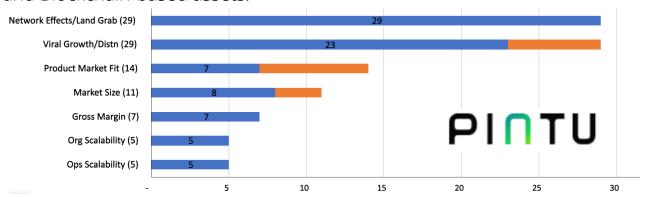
We have seen a ton of fractional ownership deals this year. The theory is that blockchain is a good mechanism to securitize pretty much anything. Thus far it has been primarily collectibles, real estate and Art. Now - it's music! Royal allows fans to own a piece of future royalties of songs. It enables music lovers to play fantasy record label. We LOVE this. None of the other fractional ownership deals have a royalty stream - so they are more like a growth stock than an income stock. Tapping into royalty cash flow is like getting a dividend. Further the upside is enhanced because music is emotional. When investors get emotional they bid up prices beyond what is economically rational. Royal deepens the relationship between audience and the artist, which fans love. For the artist, it is a way to monetize their work that avoids labels.

This is a 10 for winner take most. It's a stock market, a proven and enduring type of marketplace. Distribution? Well, musicians have distribution built into their social media platforms. For product market fit - we are starting out at a 7. Market is large, but we are being conservative with an 8 at this point - not knowing how main stream this will be. It could be a 10 once we see it in market at scale. The remaining scores are 10s, so the final score is 83/100 with upside possibilities.

Royal is the most interesting fractional ownership deal we have seen to date. We will definitely be following their progress.

Pintu-83/100

Pintu is a crypto assets platform for buying, selling, and investing in Bitcoin and Blockchain-based assets.



Round Size \$35 Million

Investment Series Series A

Noted Investors Lightspeed Venture Partners

Location Jakarta, Jakarta Raya, Indonesia, Asia

Total Raised \$41 Million

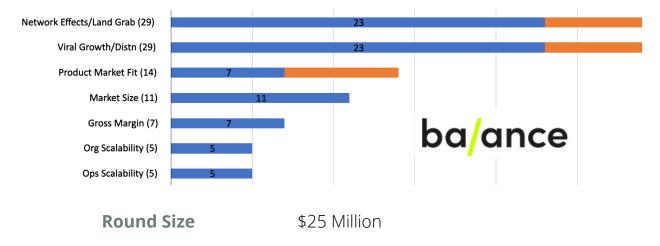
Coinbase is a massive win. But it's really US only. In exchanges geography and language matter, so there is a separate winner in each distinct geography. Are there other Coinbases in the other large markets? Pintu wants to be the one in Indonesia, which is about the same population as the US. And this is a true land grab, as competitors vie to establish accounts that almost never churn once established. We score it a 10 for winner-take-most

Distribution is lower scoring. There is some virality if users want to transfer tokens to one another, and word-of-mouth can be strong, but this is primarily a brute force customer acquisition play, as is evidenced by all the crypto NFL ads we are seeing, so we score it an 8. We are starting with a 7 for product market fit. Market size is a 9, as, despite being populace, indonesia has lower per-capita income.

The remaining scores are 10, which results in an 83. So a strong score and Pintu certainly should be aggressive in cementing their lead.

Balance- 81/100

Balance is a digital payments platform designed to make the B2B online purchasing experience delightful for buyers and vendors alike.



Investment Series Series A

Noted Investors Lightspeed

Location Tel Aviv, Tel Aviv, Israel, Asia

Total Raised \$30 Million

We have an ongoing internal debate about if Stripe was a Blitzscaler or not. The company scaled fast of course, but was there a network effect? Not at first - they just took a headache (coding payment into websites and apps) and made it a great deal less painful. What about a land grab? A land grab implies a green field opportunity. Since other payments solutions were in market long before Stripe, technically it wasn't a land grab either. Eventually Stripe established a platform network effect, where an entire ecosystem sprung up around their product. So, Stripe is the winner that took most, but was never a clear blitzscaler. We bring this up because we see similarities between Stripe and Balance. They both simplify online payments, but Balance supports Business transactions not consumer. The goal is to make vendor and customer payments simple and fast. We give it a 9 for winner-take-most, as there is a green field to some degree here - most B2B payments happen with good ol invoicing and checks. We do like the virality here. If a buseinss has a great experience paying for something with Balance, then they will soon become customers too.

We are a 7 for product market fit, but the remainder of the scores are 10 so the final is an 81/100. But you really need to believe in the land grab here, or a blitzscaling strategy could be wasteful!

Company	Description	Website	Round	Raise	Lead	Total Raised
Bungalow	Bungalow provides home rental services.	https://bungalow.com/	Series C	\$75,000,000	Deer Park Road	\$171,000,000
Polywork	Polywork is a Professional Network company.	https://www.polywork.com/	Series A	\$13,000,000	Andreessen Horowitz	\$16,500,000
Saturn Technologies	Saturn Technologies is a mobile application for managing school schedules.	https://www.joinsaturn.com	Venture - Series	\$44,000,000	Coatue, General Catalyst, Insig	\$44,000,000
Royal	Royal is a platform where you can buy ownership in songs directly from	https://royal.io/	Seed		Founders Fund, Paradigm	\$16,000,000
	your favorite artists and earn royalties with them. Pintu is a crypto assets platform for buying, selling, and investing in					
Pintu	Bitcoin and Blockchain-based assets. XMTP is an open, crypto-native communication protocol that connects	https://pintu.co.id/	Series A		Lightspeed Venture Partners	\$41,000,000
XMTP	communities, applications, and users. Balance is a digital payments platform designed to make the B2B online	https://xmtp.com	Series A	\$20,000,000	a16z crypto	\$25,000,000
Balance	purchasing experience delightful for buyers and vendors alike.	https://www.getbalance.com	Series A	\$25,000,000	Ribbit Capital	\$30,500,000
Postman	Postman is the collaboration platform for API development.	http://www.postman.com	Series D	\$225,000,000	Insight Partners	\$433,000,000
Contact	Marketplace for creative talent	http://www.contact.xyz	Seed	\$1,933,546	Founders Fund	\$1,933,547
Origin	Origin is a platform that provides insurance and financial services for employees.	https://www.useorigin.com/	Series B	\$56,000,000	01A, General Catalyst, Lachy 0	\$76,500,000
Hashnode	Hashnode is the easiest way to start a developer blog on a personal domain for free and connect with the readers through the dev	https://hashnode.com	Series A	\$6,700,000	Salesforce Ventures	\$8,800,000
Scopio	Al based Diverse Photo Marketplace.	http://www.scop.io	Venture - Series	Unknown	Raiven Capital	
Syndicate	Syndicate is a decentralized asset management platform and social network.	https://syndicate.io/	Series A	\$20,000,000	Andreessen Horowitz	\$21,800,000
Centaur Labs	Labeling medical images at scale	https://www.centaurlabs.co	Series A	\$15 735 849	Matrix Partners	\$15.885.849
Fashinza	Fashinza is a B2B manufacturing marketplace that solves	https://fashinza.com/	Series A		Accel, Elevation Capital	\$22,616,326
Tulip Interfaces	apparel/fashion supply chain challenges. Tulip is empowering companies to digitally transform their operations its	https://tulip.co	Series C		Insight Partners	\$152,500,000
	connected, IIoT-native, no-code frontline operations platform. Overjet combines deep learning of dental images and data science to				_	
Overjet	empower dental providers and payers to deliver the best patient care. Felt is building a new collaborative experience in an under-explored	https://www.overjet.ai	Series A		General Catalyst, Insight Partn	\$34,850,000
Felt	creative medium. MakersPlace is an authentic and unique digital creation platform	https://www.felt.com/	Seed	\$4,500,000	Bain Capital Ventures	\$4,500,000
MakersPlace	powered by blockchain technology for digital creators.	https://makersplace.com/	Series A	\$30,000,000	Bessemer Venture Partners, P	\$34,000,000
Boards	Boards engages and improve the performance of distributed sales and marketing teams.	https://www.boards.so	Funding Round	\$6,500,000	Bessemer Venture Partners	\$9,000,000
Helium	Helium is an Internet-of-Things developer platform for building the network and transferring IoT device data.	https://www.helium.com	ICO	\$111,000,000	Andreessen Horowitz	\$164,800,000
TrueFi	TrueFi is the ultimate DeFi uncollateralized lending protocol	https://truefi.io	ICO	\$12,500,000	BlockTower Capital	\$12,500,000
Kalam Labs	Kalam Labs is a live game streaming platform at the intersection of K-12 learning and multiplayer gaming.	https://www.kalamlabs.in/	Pre-Seed	\$450,000		\$450,000
Neuron7.ai	Neuron7.ai is a service Intelligence platform that enables companies to deliver crucial service outcomes.	https://www.neuron7.ai/	Seed	\$4,200,000	Battery Ventures, Nexus Ventu	\$4,200,000
Tango Technology	Tango Technology provides training for remote teams.	https://www.tango.us/	Seed		Wing Venture Capital	\$5,700,000
Soda Health	Soda Health is a healthcare technology company.	https://www.sodahealth.com			Define Ventures, Lightspeed Ventures	\$6,000,000
Soda Fleatui	CreatorStack empower you to launch provide creative career and turn	nttps://www.sodaneaitn.com	Seeu	φ0,000,000	Deline ventures, Lightspeed vi	φ0,000,000
CreatorStack	your passion into a profitable venture. Taktile develops solutions aimed at accelerating the adoption of machine	https://creatorstack.com/	Seed	\$2,000,000	Accel	\$2,000,000
Taktile	learning technology in the financial industry.	https://www.taktile.com/	Seed	\$4,700,000	Index Ventures	\$4,701,000
MINDSET	MINDSET creates digital safe space that normalizes the discussion of mental health and wellness through raw, authentic storytelling.	https://www.getmindset.com	Seed	\$8,700,000	Union Square Ventures	\$8,700,000
Playbook	Playbook organize your creative files visually and intelligently.	http://playbook.com/	Seed	\$4,000,000	Founders Fund	\$4,000,000
Sanas	Sanas is the world's first solution for real-time accent translation.	https://sanas.ai/	Seed	\$5,500,000	Human Capital	\$5,500,000
Dovetail	Dovetail is cloud-based user research and customer feedback software for the analysis, organization, collaboration and storage of data.	https://dovetailapp.com	Seed	\$3,671,249	Felicis Ventures	\$6,374,093
Moises	Music-tech platform offering musicians and producers a suite of Al tools such as audio separation, pitch/beats/chord detection and mastering	https://moises.ai	Seed	\$1,600,000	Kickstart	\$1,600,000
Firemaps	Firemaps operates a wildfire management platform that offers home	https://www.firemaps.co	Seed		Andreessen Horowitz	\$5,500,000
Tango	defense plans. Tango is the workflow intelligence platform that provides technology to	https://tango.us	Seed		Wing Venture Capital	\$5,700,000
_	help teams learn from their top performers.					
ForeVR	ForeVR is a gaming company dedicated to bringing VR to the masses. Gaiascope helps energy companies and investors transition to the future	https://www.forevrgames.co			Bessemer Venture Partners	\$8,500,000
Gaiascope	in the most economic way possible. Sense Protocol is a decentralized fixed-income protocol on Ethereum,to	https://www.gaia-scope.com	Seed	\$2,000,000	VoLo Earth Ventures	\$4,318,000
Sense Finance	manage risk through fixed rates and future yield trading.	https://sense.finance/	Seed	\$5,200,000	Dragonfly Capital Partners	\$5,200,000
Owner.com	Owner.com helps restaurant owners own their businesses, online.	https://Owner.com	Seed	\$10,700,000	SaaStr Fund	\$14,200,000

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Fig	Fig adds visual apps, shortcuts, and autocomplete to your terminal.	https://fig.io	Seed	\$2,200,000	General Catalyst	\$2,350,000
Clay	The most beautiful and private home for the people and relationships in your life.	https://clay.earth/	Seed	\$8,000,000	Forerunner Ventures	\$8,000,000
OffLimits	A cereal and culture brand breaking the rules, starting with breakfast.	https://www.eatofflimits.com	Seed	\$2,300,000		\$2,300,000
Morty	Discover, plan, and track social outings to the weirdest and coolest nerd culture experiences across the real world and metaverse.	https://morty.app	Seed	\$1,250,000		\$1,250,000
Inworld Al	Stealth startup in AI and immersive realities/metaverse spaces	https://inworld.ai	Seed		CRV, Kleiner Perkins	
Parallel Finance	Parallel Finance is a decentralized finance (DeFi) protocol that offers lending and staking services.	https://parallel.fi/	Series A	\$22,000,000	Polychain	\$24,000,000
Breathe Well-being	Breathe Wellbeing is an interactive and personalized platform that helps organization increase employee engagement and productivity.	https://www.breathewellbeir	Series A	\$5,500,000	Accel	\$6,650,000
Workera	Workera helps organizations evaluate their Data & Al capabilities and	https://workera.ai/	Series A		New Enterprise Associates	\$21,000,000
Knoetic	deliver personalized learning plans to their employees. Knoetic is the all-in-one platform built for Chief People Officers. Powerful	https://www.knoetic.com	Series A	\$18,000,000	·	\$18,000,000
	people analytics & the world's #1 CPO community (CPOHQ). Level AI is a platform for businesses to automate tedious workflows and					
Level Al	transform customer experience.	https://thelevel.ai	Series A		Battery Ventures	\$15,000,000
Mountaintop Studios	Mountaintop Studios is a game studio creating multiplayer games. Machine learning products for the country's most critical national security	https://www.mountaintop.gg			Andreessen Horowitz	\$35,500,000
Vannevar Labs	problems	https://www.vannevarlabs.co	Series A	\$12,000,000	Costanoa Ventures, Point72 Ve	\$12,000,000
Osana Salud	API-connected infrastructure transforming Healthcare in LATAM	https://www.osanasalud.com	Series A	\$20,000,000	General Catalyst	\$27,350,000
Monad	Monad makes security data easy and accessible for DevOps and cloud engineering teams.	https://www.monad.security	Series A	\$17,000,000	Index Ventures	\$19,000,000
Coco	A last-mile delivery service that deploys human-operated sidewalk robots to transport goods from merchants to their customers	https://www.cocodelivery.co	Series A	\$36,000,000	Sam Altman	\$41,500,000
Stacker	Stacker is a no-code software creation platform that develops an application to help developers build software.	https://www.stackerhq.com	Series A	\$20,000,000	Andreessen Horowitz	\$23.024.679
Flow Neuroscience	Flow Neuroscience is a healthcare company that develops direct current	https://flowneuroscience.co			Khosla Ventures, Swisshealth '	\$11,594,220
	stimulation device and behavioral therapy app for depression. Tropic automates SaaS procurement for tech-forward companies, saving		Series A		Canaan Partners	\$27,100,000
Tropic	them money and time.	http://tropicapp.io		\$25,000,000		\$27,100,000
Tabular Technologies	Tabular Technologies is building an independent cloud data platform. Lucid Lane is a telehealth provider specializing in mental health,	https://tabular.io/	Series A		Andreessen Horowitz	
Lucid Lane Inc.	medication dependence and substance use disorders. Discourse is the open-source discussion platform built for the next	https://www.lucidlane.com/	Series A	\$16,000,000	Accel	\$20,000,000
Discourse	decade of the Internet.	http://www.discourse.org	Series A	\$20,000,000		\$20,000,000
Dune Analytics	Dune Analytics is the Ethereum-centric analytics platform.	https://www.duneanalytics.co	Series A	\$8,000,000	Union Square Ventures	\$10,000,000
MobileCoin	MobileCoin is a cryptocurrency platform that provides anti-fraud services and payment systems for merchants.	https://www.mobilecoin.com	Series B	\$66,000,000		\$107,350,000
Offchain Labs	Offchain Labs develops Arbitrum, a solution for scaling Ethereum smart contracts	https://offchainlabs.com/	Series B	\$100,000,000	Lightspeed Venture Partners	\$123,700,000
Workstream	Workstream is an automated hiring platform that helps companies employing hourly workers.	https://www.workstream.us	Series B	\$48,000,000	Bond, Coatue	\$58,000,000
Hunters	Hunters is an information technology company that provides cybersecurity and software services.	https://www.hunters.ai	Series B	\$30,000,000	Bessemer Venture Partners	\$50,400,000
A1	Alpaca builds a developer-first API for stock trading (Securities by Alpaca		0			
Alpaca	Securities LLC).	https://alpaca.markets	Series B	\$50,000,000		\$71,800,000
Rapid Robotics	Rapid Robotics provides out-of-the-box automation for manufacturers. Calibrate is a digital metabolic health business that is changing the way	https://www.rapidrobotics.co	Series B	\$36,700,000	Kleiner Perkins, Tiger Global N	\$54,200,000
Calibrate	the world treats weight.	https://joincalibrate.com/	Series B	\$100,000,000	Founders Fund, Tiger Global N	\$127,600,000
Xentral	Xentral develops ERP and CRM software solutions for enterprises.	https://xentral.com/	Series B	\$74,623,982	Meritech Capital Partners, Tige	\$94,623,982
Knowde	Knowde is the online marketing platform dedicated to chemicals and ingredients.	https://www.knowde.com	Series B	\$72,000,000	Coatue	\$90,800,000
SentiLink	SentiLink is an identity verification technology company that helps in detecting and blocking synthetic identities.	https://www.sentilink.com	Series B	\$70,000,000	Craft Ventures	\$84,000,000
Forage	Forage creates free open-access training courses for candidates to build their career skills and confidence.	https://www.theforage.com	Series B	\$25,000,000	Blackbird Ventures	\$36,050,000
Preset	Preset is a software-as-a-service company that offers a cloud-based open analytics data platform.	https://preset.io	Series B	\$35,900,000	Redpoint	\$48,400,000
Pave	Pave leverages real-time HR and equity integrations to help companies	https://www.pave.com	Series B		Y Combinator Continuity Fund	\$62,950,000
	plan, communicate, and benchmark compensation. NoRedInk is a web-based learning platform supporting students				Susquehanna Growth Equity	
NoRedInk	to improve their grammar and writing skills. Flink is a banking alternative offering an app that provides insight into	http://noredink.com	Series B			\$58,000,000
Flink	spending with personalized features to manage your money. Capmo is developing an all-in-one construction management software to	https://miflink.com	Series B		Lightspeed Venture Partners	\$70,000,000
Capmo	make the hard things in construction feel easy Doxel delivers an Al-powered project controls platform that predicts	https://www.capmo.com	Series B	\$30,557,462	Bessemer Venture Partners	\$38,118,642
Doxel	costly delays and cost overruns on construction projects.	http://www.doxel.ai/	Series B	\$40,000,000	Insight Partners	\$56,500,000

Company	Description	Website	Round	Raise	Lead	Total Raised
Monte Carlo	Monte Carlo is a digital data reliability platform designed to monitor and offer alerts for missing or inaccurate data.	https://www.montecarlodata	Series C	\$60,000,000	ICONIQ Growth	\$101,000,000
Kiddom	Kiddom is an education platform offering a digital curriculum to engage	https://www.kiddom.co	Series C	\$35,000,000	Altos Ventures	\$56,500,000
	students virtually or in the classroom. Osaro is an artificial intelligence company developing products based on					
Osaro	proprietary deep reinforcement learning technology. DriveWealth is a digital trading technology company that develops	http://www.osaro.com/	Series C	\$30,000,000	Octave Ventures	\$96,300,000
DriveWealth	cloud-based, API-driven brokerage infrastructure.	https://drivewealth.com/	Series D	\$450,000,000	Accel, Insight Partners	\$550,800,000
Apollo	Apollo builds open source tools that integrate GraphQL across all apps and services.	http://www.apollographql.co	Series D	\$130,000,000	Insight Partners	\$183,200,000
People.ai	People is an Al platform for enterprise sales, marketing, and customer success that uncovers revenue opportunities.	https://people.ai/	Series D	\$100,000,000	Akkadian Ventures, Mubadala	\$200,001,000
Hopin	Hopin is a virtual events platform designed to connect distributed	https://hopin.com	Series D	\$450,000,000	Altimeter Capital, Arena Holdin	\$1.061.440.510
	communities. Maven is a digital health platform that works with health plans and					
Maven Clinic	employers to offer virtual services for women's and family health. Split Software is a feature delivery platform that powers engineering	http://www.mavenclinic.com	Series D	\$110,000,000	Dragoneer Investment Group,	\$202,100,000
Split Software	teams to build impactful products.	https://www.split.io/	Series D	\$50,000,000	Owl Rock Capital	\$109,800,000
FullStory	FullStory is a customer experience data app that captures customer experience data in one powerful and easy-to-use platform.	http://www.fullstory.com	Series D	\$103,000,000	Permira	\$172,197,854
Human Interest	Human Interest helps employees of small and medium-sized businesses save for retirement.	https://humaninterest.com/	Series D	\$200,000,000	The Rise Fund	\$336,700,000
Shield Al	Shield AI develops AI products for the protection of service members and	http://www.shield.ai	Series D	\$210,000,000	Disruptive Technology Advisers	\$348,144,999
	civilians. LaunchDarkly is a feature management platform that allows software				, ,,	
LaunchDarkly	development teams to deliver to their customers.	http://launchdarkly.com	Series D	\$200,000,000	Lead Edge Capital	\$330,300,000
Holo	Holo enables digital manufacturing at scale for high-quality, pure copper and other metals.	https://holoam.com/	Series B			
Teleport	Teleport enables engineers to quickly access any computing resource anywhere.	http://goteleport.com/	Series B	\$30.000.000	Kleiner Perkins	\$59,200,000
	Ramp is a technology company that develops corporate cards designed		Series C		Founders Fund	\$610,000,000
Ramp	to save money for businesses. Cribl is an observability pipeline company that provides administrators	https://ramp.com				
Cribl	control over their data in motion. Eight Sleep develops sleep fitness products that feature hydro-powered	https://www.cribl.io	Series C	\$209,800,000	Greylock, Redpoint	\$252,208,560
Eight Sleep	cooling technology and a health tracker.	http://eightsleep.com	Series C	\$86,000,000	Valor Equity Partners	\$162,066,621
Picsart	PicsArt is an all-in-one photo & video editing app, powered by a creative community of monthly active users and influencers.	http://picsart.com/	Series C	\$130,000,000	SoftBank Vision Fund	\$195,000,000
Carrot Fertility	Carrot Fertility helps employers offer their workers fertility benefits that are flexible, transparent, and cost-conscious.	https://www.get-carrot.com	Series C	\$75,000,000	Tiger Global Management	\$114,220,000
Snorkel Al	Snorkel Al provides a platform to build Al applications quickly. HopSkipDrive is a vehicle for hire company focused on shuttling kids to	https://www.snorkel.ai/	Series C	\$85,000,000	Addition, BlackRock	\$135,250,000
HopSkipDrive	school.	http://www.hopskipdrive.com	Series C	\$25,000,000		\$86,799,999
Grafana Labs	Grafana Labs is an open source software platform built to support monitoring, visualization, and metric analytics.	http://grafana.com	Series C	\$220,000,000	Coatue, Sequoia Capital	\$295,230,000
<u>yellow.ai</u>	Yellow.ai is a customer experience automation platform enabling enterprises to leverage its NLP engine to build chat and voice bots.	https://yellow.ai	Series C	\$78,150,000	Salesforce Ventures, Sapphire	\$102,150,000
Reify Health	Reify Health is a cloud-based software company that develops tools for	http://www.reifyhealth.com	Series C	\$220,000,000	Coatue	\$259,630,000
	the clinical trial ecosystem. Monte Carlo is a digital data reliability platform designed to monitor and					
Monte Carlo	offer alerts for missing or inaccurate data.	https://www.montecarlodata	Series C	\$60,000,000	ICONIQ Growth	\$101,000,000
Divvy	Divvy Homes is a tech-enabled real estate platform that facilitates rent-to-own home purchases.	https://www.divvyhomes.co	Series D	\$200,000,000	Caffeinated Capital, Tiger Glob	\$490,000,000
Zetwerk	Zetwerk operates a business-to-business marketplace for manufacturing items.	https://www.zetwerk.com	Series E	\$150,000,000	D1 Capital Partners	\$373,700,000
Nuvemshop	Nuvemshop provides SMBs in Latin America with the tools to setup,	https://www.nuvemshop.com	Series F	\$500,000,000	Insight Partners, Tiger Global N	\$628,382,500
	manage, and promote their online business. Bolt is a transportation platform providing ride-hailing, micromobility, and					
Bolt	food delivery services. Rapyd is a payments platform that inserts fintech services into any app	https://bolt.eu	Series E	\$712,447,768	Sequoia Capital	\$1,329,240,764
Rapyd	and simplifies the complex offering of local payment methods.	https://www.rapyd.net	Series E	\$300,000,000	Target Global	\$770,000,000
Eruditus Executive Ed	uc Eruditus provides global access to executive education programs.	https://www.eruditus.com	Series E	\$430,000,000	Accel, SoftBank Vision Fund	\$813,467,983
Dataiku	Dataiku operates as an enterprise artificial intelligence and machine-learning platform.	http://www.dataiku.com	Series E	\$400,000,000	Tiger Global Management	\$646,835,229
Bluecore	Bluecore uses predictive intelligence to automatically connect shoppers		Series E	\$125,000,000		\$238,219,452
	to products, content, and offers, wherever they are. Gusto provides a cloud-based payroll, benefits, and human resource				_	
Gusto	management solution for businesses. MindTickle is a software company that offers sales readiness and	https://www.gusto.com/	Series E	\$175,000,000	T. Rowe Price	\$691,100,000
MindTickle	enablement tools for businesses.	http://www.mindtickle.com	Series E	\$100,000,000	SoftBank Vision Fund	\$281,300,000
Zepz	Zepz is a money transfer service that helps migrants send money to their loved ones all over the world.	https://www.zepzpay.com/	Series E	\$292,000,000	Farallon Capital Management	\$699,655,000
Seismic	Seismic is a sales enablement and marketing orchestration platform that improves close rates & delivers larger deals for sales teams.	http://seismic.com	Series G	\$170,000,000	Permira	\$426,500,000
	improved close rates a delivers larger deals for sales teams.			. ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		. ,,

Company	Description	Website	Round	Raise	Lead	Total Raised
Hello Heart	Hello Heart is a Cutting-edge technology that empowers employees to improve heart health.	http://www.helloheart.com	Series C	45,000,000.00	Institutional Vent	68,200,000
Ada	Ada is an automated customer experience company that provides chat bots used in customer support.	https://www.ada.cx/	Series C	130,000,000.00	Spark Capital	190,620,619
PathAl	PathAl is developing technology that assists pathologists in making rapid and accurate diagnoses for every patient, every time.	http://www.pathai.com	Series C	165,000,000.00	D1 Capital Partne	255,200,000
SpotOn	SpotOn develops innovative software and payment solutions that help businesses increase revenue.	https://www.spoton.com	Series D	125,000,000.00	Andreessen Horo	315,000,000
Chia Network	Chia Network is building a blockchain platform based on Proofs of Space and Time.	https://chia.net	Series D	61,000,000.00	Andreessen Horo	69,695,000
HoneyBook	HoneyBook is a business management platform creating tools to help creative entrepreneurs run their business on their own terms.	http://www.honeybook.com	Series D	155,000,000.00	Durable Capital F	241,000,000
Snapdocs	Snapdocs is a mortgage technology company that helps real estate participants closing work together through integration and automation.	http://www.snapdocs.com	Series D	150,000,000.00	Tiger Global Man	253,000,054
Klaviyo	Klaviyo is a marketing automation and email platform designed to help grow businesses.	http://www.klaviyo.com	Series D	320,000,000.00	Sands Capital	678,500,000
Workboard	Workboard provides an enterprise results management platform designed to automate business reviews.	http://www.workboard.com	Series D	75,000,000.00	SoftBank Vision I	141,550,000
Ethos	Ethos Life is an insurance company that provides modern and ethical life insurance to protect life.	http://www.ethoslife.com	Series D	200,000,000.00	General Catalyst	306,500,000
Mainspring Energy	Mainspring Energy is engineering advanced technology to revolutionize the way electricity is generated and delivered	https://mainspringenergy.com/	Series D	95,000,000.00	Devonshire Inves	178,000,000
SafetyCulture	SafetyCulture is the operational heartbeat of working teams around the world.	https://safetyculture.com/	Series D	73,709,006.00	Insight Partners	223,152,969