

# INVESTMENT REPORT

Blitzscaling Ventures Monthly Analysis of Top Firm Deals

## Blitzscalable Companies Announcing Investment Rounds in March

chûms

Lev

Alt

Shop online together.

A commercial mortgage  
marketplace.

Alternative asset platform for  
collectable sports cards.



OpenSea

A peer-to-peer marketplace for  
crypto collectibles and NFTs.



whatnot

Live stream marketplace for  
verified products.

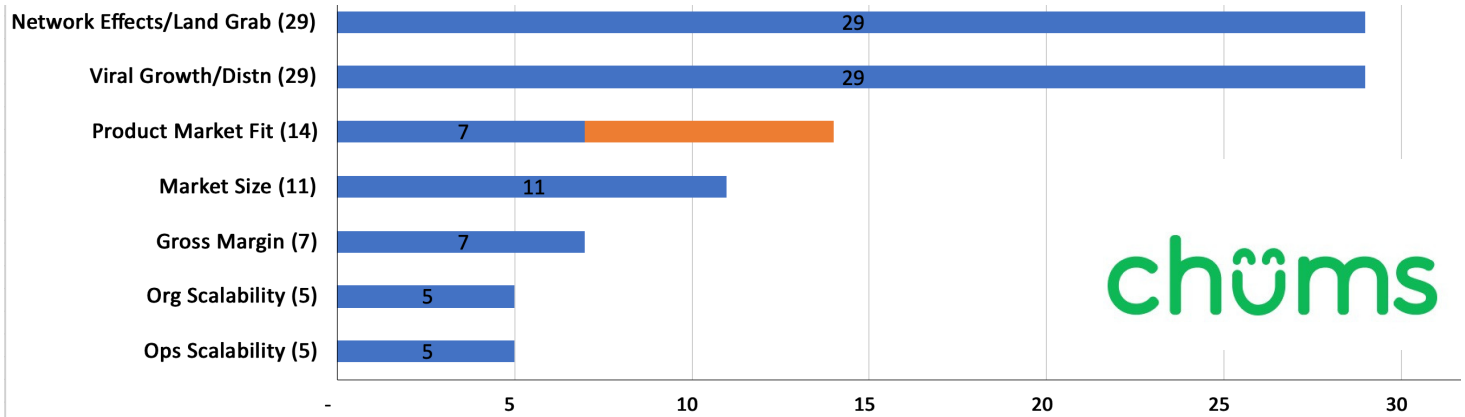
### March Deal Statistics

163 deals? !? Unprecedented!  
The top VCs were busy. 58  
initial investments is not that  
crazy, but the follow-on  
activity is through the roof!  
And a strong showing with 5  
possible Blitzscalers to break  
down for you. Read on...

Total Deals Announced	163
Follow-On Investments	113
Initial Investments	58
B2B	77
B2C	30
Possible Candidates	17
Added to our Watch list	5
Rounds over \$100M	45

# Chums- 93/100

Chums is a group shopping social network.



Round Size	\$3.5 Million
Investment Series	Seed
Noted Investors	Bessemer
Location	New York, New York, United States
Total Raised	\$3.5 Million

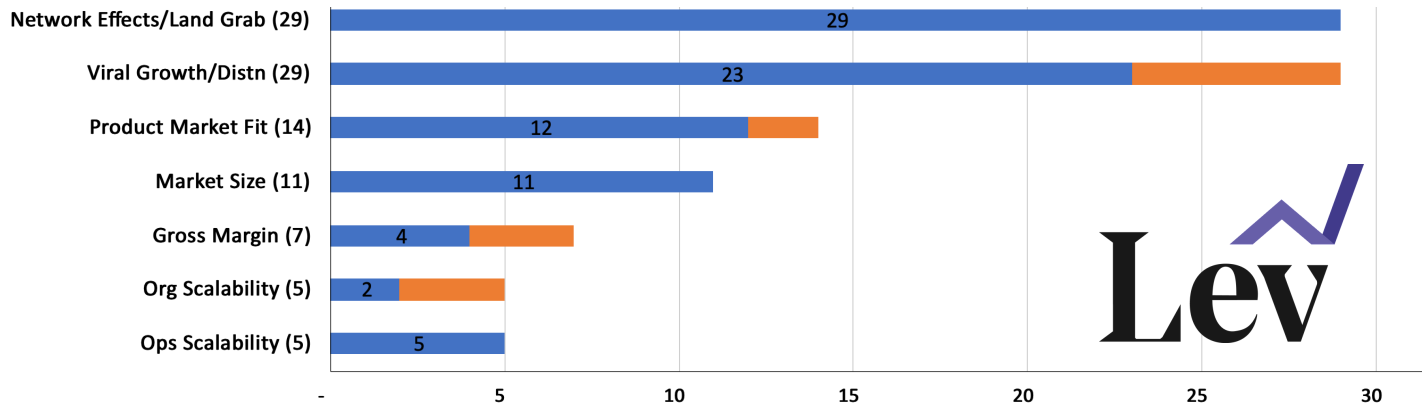
,Pinduoduo is a blitzscaling group-buying app in China. They are crushing it. So, why is group buying finally working after so many have tried and failed a decade ago? The answer is that mobile and social have finally reached a scale that it works. Can Chums replicate the PDD success in the USA? Bessemer is betting they can with participation in a seed round.

This is an obvious high scorer for us: a social network of people buying things together. There is a strong incentive to invite friends and get the price as low as possible. They peg the needle on every metric except product market fit, which we can't say is working until, well, it's out there and working and taking off. But at 93 points you can bet we will be watching this one closely. .

It makes me wonder - would this work for enterprise saas purchases? Is there a B2B version out there that would band together SMEs for lower priced CRM subscriptions?

# Lev - 85/100

Lev is a commercial mortgage managed marketplace for real estate owners and investors trying to secure the best financing for their properties.



**Round Size** \$10 Million

**Investment Series** Seed

**Noted Investors** NFX, Canaan

**Location** New York, New York, USA

**Total Raised** \$14 million

VC deals have Angel.co and a host of clones to help startups and investors meet and transact. But if you are in commercial real estate, and want to put a down payment together and get the best mortgage, there was no such marketplace until Lev came along. Will Lev finally drag this arcane industry into the digital age? It is certainly a prize worth winning.

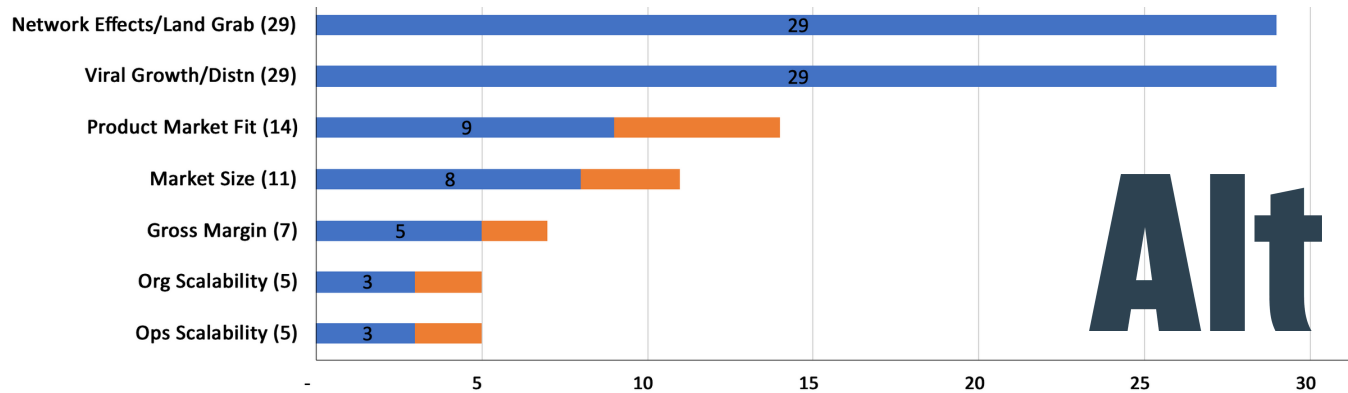
This isn't just any 2-sided marketplace. This is a super high transaction value market that scales to the \$trillions. No doubt it is winner-take-most as the network effects are batantly apparent. For distribution, this is a small and concentrated community. So it isn't exactly viral, but we feel critical mass can be achieved very quickly: 9/10.

Product Market Fit is tricky. We would have to talk to both sides of the market, and we haven't had that opportunity yet. But our guess from the quotes on the website is that we will discover it is a 9/10. We would give 11/10 for market size if we could. Gross margins normally are 10/10, but this market requires some human hand-holding. So we give a 7/10 for margin and 5/10 for organizational scalability.

Overall, a strong 85 here. They need to be the first to scale, and have just \$14M to do it.

# Alt- 85/100

Alt is an alternative asset platform that allows people to buy, sell, and store sports cards.



**Round Size** \$31 Million

**Investment Series** Series A

**Noted Investors** First Round Capital, Andreessen Horowitz

**Location** San Francisco, California, USA

**Total Raised** \$31 Million

Don't worry, this is not another hyped NFT deal that nobody understands. Alt is like ebay, but for serious collectibles. They store your precious collectibles for you, and let you track the value of your portfolio in a dashboard. You can buy and sell without ever handling the merchandise. Alt is the trusted service in the middle. The top seed investor in the US, FRC, is an investor and now A16Z has joined them once again. We see these two team up quite a bit and pay attention when they do.

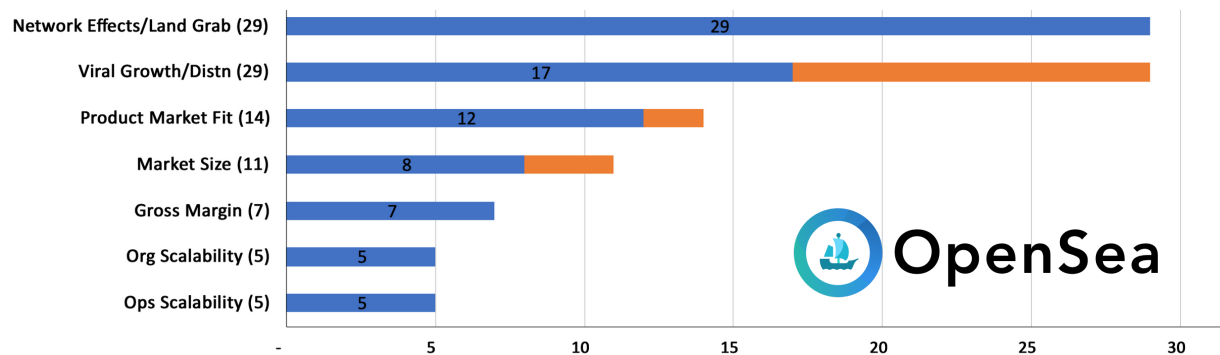
How do they score? Well, think ebay, but with a warehouse and insurance. So the score isn't nearly what ebay gets. But those non-scalable things they do provide differentiation to their customers. Also, we are not sure about product market fit. Don't collectors want to gaze lovingly upon their collections from time-to-time? Evidently not all of them. And you don't have to put your collection into their storage to use the system. So it works for all collectors. Not only that, but the portfolio tracking feature is so useful to collectors that they will use Alt just for that. So the cold-start problem of most marketplaces does not apply here.

Is the market size really that big? Currently they just do sports cards. So 8/10 for that market. Should they expand to all high-value collectibles, well, that is a different story. We also dock them for gross margin since they are handling merchandise. That takes people and logistics and insurance, which in turn suppresses scalability.

But overall, and 85 score is really strong at first glance.

# Open Sea- 82/100

OpenSea is a peer-to-peer marketplace for crypto collectibles and non-fungible tokens.



<b>Round Size</b>	\$23 Million
<b>Investment Series</b>	Series A
<b>Noted Investors</b>	Andreessen Horowitz
<b>Location</b>	New York, New York, USA
<b>Total Raised</b>	\$27 Million

Okay, so OpenSea is a dreaded, hyped NFT deal. But we can't ignore the emerging leader at scale of a digital goods marketplace. The NFT community has emerged, deserves consideration, and so does OpenSea. Yes, the media frenzy that we had a few weeks back was over the top, but there is a real community out there that spends real money on NFTs and we need to pay attention to that.

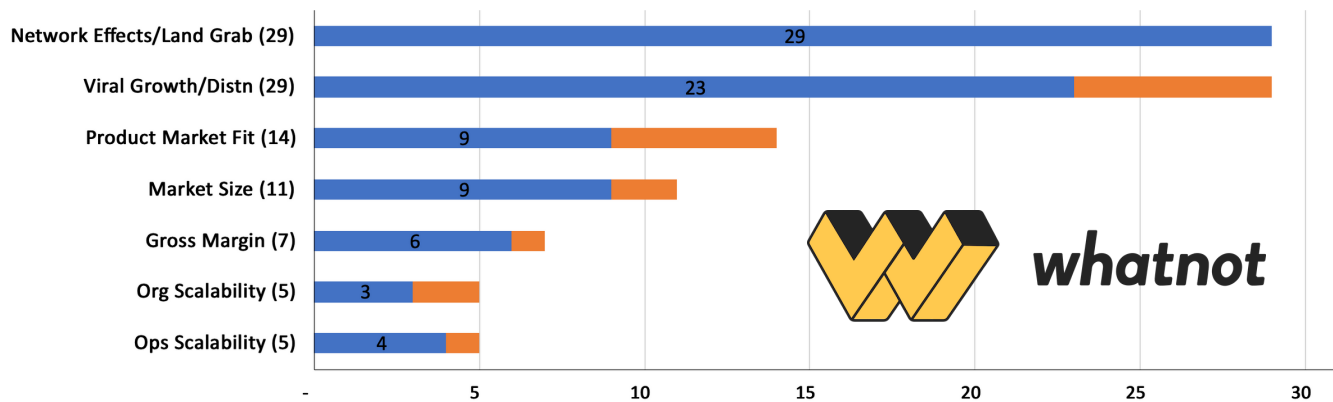
The analysis here is easy. If NFTs are the real deal, then this company will be worth many \$billions. If NFTs are a flash in the pan, then it will be worthless. So, a perfect deal for venture capital, and particularly for Andreessen who just loves binary outcomes like this and has some amazing winners, alongside their share of large smoking craters to show for it.

We dock them for viral growth. We just don't see how the market grows except brute force marketing. Further, the NFT market is nascent, and OpenSea is still a young company so product market fit is evolving.

If you are a fervent believer in the NFT phenomenon as the long term answer to Digital collectibles, then this is the deal for you. For us, we want to track this one for a bit. NFTs had one big week last month. Haven't heard much in the news since then though. So time will tell if this community grows into the main stream or stays on the fringe.

# Whatnot- 84/100

Whatnot is a live stream platform and marketplace that enables collectors and enthusiasts to connect, buy, and sell verified products.



**Round Size** \$20 Million

**Investment Series** Series A

**Noted Investors** Andreessen Horowitz

**Location** Marina Del Rey, California, USA

**Total Raised** \$24 Million

This must be collectibles month. Virtual or tangible, investors are trying to tap into the proven human trait of spending vast sums on collections of every type. What not exists in the physical realm alongside the RealReal. Both companies verify the authenticity of everything on their marketplace, as counterfeiters flood ebay, amazon, and craigslist.

We also like that they have video production around the merchandise for sale. A completely novel idea with echoes of HSn and Antiques Roadshow.

This is another strong network effect company. So 10/10 for winter take most. Viral growth? We think so. Collectibles communities are very tight-knit and vocal. For product market fit we are cautious as usual. Are people really transacting here? Are they just watching? We need data.

The market is large. Not 10/10 though. This isn't commercial real estate or healthcare. But it is enough to support a very large company. Scalability and margins are hit once again with reductions in score because of the human intervention needed to verify authenticity. Also, they need to produce video content, which is expensive to do well.

Overall a strong score, and a strong showing for the month in collectibles!

# March Deals

As reported by Crunchbase for the VC firms we track

Company	Description	Website	Round	Lead	Raise	Total Raised
Sidekick	Sidekick is a browser-based tool focused on productivity.	<a href="https://www.meetsidekick.com">https://www.meetsidekick.com</a>	Seed	Kleiner Perkins	\$2,000,000	\$2,000,000
Pixxel	Pixxel is a Bengaluru-based space technology startup building a constellation of advanced earth imaging small satellites.	<a href="https://pixxel.space">https://pixxel.space</a>	Seed	Lightspeed	\$2,300,000	\$7,981,000
CopyAI	Copy.ai is a startup building AI-powered copywriting tools for business customers.	<a href="https://www.copy.ai/">https://www.copy.ai/</a>	Seed	Craft Ventures	\$2,900,000	\$2,900,000
Qogita	Wholesale B2B platform aiming to drastically increase market efficiency and supply chain margins.	<a href="https://www.qogita.com">https://www.qogita.com</a>	Seed	Bessemer Venture f	\$3,012,175	\$3,012,175
Silvr	Silvr offers financial services to e-merchants who do not have access to bank credit and who have no vocation or desire to raise funds.	<a href="https://silvr.co/">https://silvr.co/</a>	Seed		\$3,577,348	\$3,577,348
Calixa	Calixa is Customer Ops Platform for SaaS companies. It enables teams to understand customers and take action all in one place.	<a href="https://www.calixa.io">https://www.calixa.io</a>	Seed	Kleiner Perkins	\$4,250,000	\$4,250,000
Trace	Trace, the first service desk for finance, provides collaborative workflows and analytics for companies to better manage financial services like budgeting, spending, and hiring.	<a href="https://www.tracehq.com">https://www.tracehq.com</a>	Seed	Greylock, Uncork C	\$8,300,000	\$8,300,000
<a href="https://price.com">Price.com</a>	Price.com develops a money savings platform used for comparison shopping, cashback, coupons, price history, and price alerts.	<a href="https://price.com">https://price.com</a>	Seed	Ricky Caplin	\$10,000,000	\$15,500,000
Digbi Health	Digital health company that harnesses gut microbiome & genetic risk signals to reverse inflammatory digestive disorders, diabetes, obesity.	<a href="https://digbihealth.com">https://digbihealth.com</a>	Series A	Accel	\$5,400,000	\$13,900,000
Legl	Legl provides cloud-based solutions bringing law firms into the digital-first world.	<a href="https://legl.com/">https://legl.com/</a>	Series A	Octopus Ventures	\$6,959,939	\$6,959,939
Parabol	Agile Meeting Platform	<a href="https://parabol.co">https://parabol.co</a>	Series A	M12	\$8,000,000	\$12,550,000
OSO	OSO provides security services.	<a href="https://www.osohq.com/">https://www.osohq.com/</a>	Series A	Sequoia Capital	\$8,200,000	\$10,943,999
AnyRoad	AnyRoad is an ERM platform that helps companies create brand loyalty, change consumer behavior, and understand their brand associations.	<a href="http://www.anyroad.com">http://www.anyroad.com</a>	Series A	Andreessen Horowi	\$10,000,000	\$19,200,000
Cube	Cube is a real-time FP&A platform that helps strategic finance professionals move from numbers to narrative in record time.	<a href="https://www.cubesoftware.co">https://www.cubesoftware.co</a>	Series A	Mayfield Fund	\$10,000,000	\$15,000,000
Counterpart	Counterpart is an insurtech startup company that works in the management liability insurance market.	<a href="https://www.yourcounterpart.com">https://www.yourcounterpart.com</a>	Series A	Valor Equity Partner	\$10,000,000	\$10,000,000
MobileCoin	MobileCoin is a cryptocurrency platform that develops P2P payment tokens and digital payment systems for mobile.	<a href="https://www.mobilecoin.com/">https://www.mobilecoin.com/</a>	Series A	Future Ventures, Ge	\$11,350,000	\$41,350,000
Spekit	Spekit is a digital enablement platform that maximizes employee productivity, streamlines onboarding, and drives tool adoption.	<a href="https://spekit.co">https://spekit.co</a>	Series A	Foundry Group, Rei	\$12,200,000	\$15,090,000
Crosschq	Crosschq is a technology platform that provides a human intelligence-based hiring platform.	<a href="https://crosschq.com/">https://crosschq.com/</a>	Series A	Tiger Global Manag	\$13,000,000	\$23,600,000
<a href="https://www.auditoria.ai/">Auditoria.AI</a>	Auditoria is a provider of AI-driven automation solutions for Finance teams.	<a href="https://www.auditoria.ai/">https://www.auditoria.ai/</a>	Series A	Venrock	\$15,500,000	\$21,500,000
Middesk	A modern infrastructure to establish trust between every business.	<a href="http://www.middesk.com">http://www.middesk.com</a>	Series A	Sequoia Capital	\$16,000,000	\$20,000,000
LinearB	LinearB is analytics & automation for software development teams	<a href="https://linearb.io">https://linearb.io</a>	Series A	Battery Ventures	\$16,000,000	\$20,600,000
Assembled	Assembled is a modern workforce management platform that helps modern organizations scale customer support.	<a href="https://www.assembled.com/">https://www.assembled.com/</a>	Series A	Emergence	\$16,600,000	\$19,700,000
Chord	Chord offers a commerce-as-a-service software that provides businesses with technology and products to access meaningful data.	<a href="https://chord.co/">https://chord.co/</a>	Series A	Eclipse Ventures	\$18,000,000	\$25,000,000

Company	Description	Website	Round	Lead	Raise	Total Raised
ixLayer	ixLayer develops a telehealth platform that provides an infrastructure for payors, providers, and government partners to scale testing.	<a href="https://ixlayer.com/">https://ixlayer.com/</a>	Series A	General Catalyst	\$75,000,000	\$75,000,000
HYCU	HYCU provides application focused data protection and monitoring software to support hyperconverged datacenters.	<a href="https://www.hycu.com/">https://www.hycu.com/</a>	Series A	Bain Capital Ventures	\$87,500,000	\$87,500,000
HealthPlix	HealthPlix is a healthtech startup	<a href="https://healthplix.com/">https://healthplix.com/</a>	Series B	Lightspeed Venture	\$13,520,440	\$22,520,440
Fuzzy	Fuzzy is a subscription-based pet healthcare startup making pet care accessible and affordable.	<a href="http://www.yourfuzzy.com">http://www.yourfuzzy.com</a>	Series B	Greycroft	\$18,000,000	\$36,500,000
Fortify	Fortify is an advanced manufacturing startup that aims to disrupt additive manufacturing.	<a href="https://www.3dfortify.com">https://www.3dfortify.com</a>	Series B	Cota Capital	\$20,000,000	\$32,500,000
Docker	Docker provides an open platform for building, shipping, and running distributed applications.	<a href="https://www.docker.com">https://www.docker.com</a>	Series B	Tribe Capital	\$23,000,000	\$330,855,439
Hi Marley	Hi Marley is a developer of an artificially intelligent-based SMS texting platform designed to bridge the conversation.	<a href="https://www.himarley.com/">https://www.himarley.com/</a>	Series B	Emergence	\$25,000,000	\$41,700,000
DataGrail	DataGrail is a data privacy startup that helps businesses navigate the growing array of privacy regulations.	<a href="http://datagrail.io">http://datagrail.io</a>	Series B	Felicitis Ventures	\$30,000,000	\$39,200,000
Cutover	Cutover is an orchestration and observability platform that optimizes the planning of complex workflows.	<a href="http://www.cutover.com">http://www.cutover.com</a>	Series B	Eldridge	\$35,000,000	\$54,618,000
Tackle.io	Tackle.io operates as a cloud marketplace subscription platform that helps software providers generate revenue.	<a href="https://tackle.io">https://tackle.io</a>	Series B	Andreessen Horowitz	\$35,000,000	\$48,250,000
Postscript	Postscript is an SMS platform that enables brands to communicate and engage with customers through text message marketing.	<a href="https://www.postscript.io/">https://www.postscript.io/</a>	Series B	Greylock	\$35,000,000	\$41,200,000
Stream	Stream builds chat and feeds for applications at scale in a fraction of the time and cost of developing in-house.	<a href="https://getstream.io/">https://getstream.io/</a>	Series B	Felicitis Ventures	\$38,000,000	\$58,058,000
Fei Protocol	Fei Protocol is a direct incentive stable coin which is undercollateralized and fully decentralized.	<a href="https://fei.money/">https://fei.money/</a>	Series A	Variant	\$19,000,000	\$19,000,000
Dooly	Dooly is a sales enablement platform that collects information and insights essential to close business sales.	<a href="http://www.dooly.ai">http://www.dooly.ai</a>	Series A	Addition	\$20,000,000	\$25,300,000
KUDO	Cloud-based Collaboration in Multiple Languages.	<a href="https://www.kudoway.com">https://www.kudoway.com</a>	Series A	Felicitis Ventures	\$21,000,000	\$27,000,000
Ketch	Ketch is a platform to manage compliance with privacy regulations	<a href="https://ketch.com/">https://ketch.com/</a>	Series A	Acrew Capital, CRV	\$23,000,000	\$23,000,000
Eco	Eco provides a digital global cryptocurrency platform that can be used as a payment tool for daily-use transactions.	<a href="https://eco.com/">https://eco.com/</a>	Series A	a16z crypto	\$26,000,000	\$34,500,000
Gather	Video chat in 2D customizable spaces	<a href="https://gather.town/">https://gather.town/</a>	Series A	Sequoia Capital	\$26,000,000	\$26,000,000
Wrapbook	Wrapbook provides digital profiles that facilitate onboarding, paying and insuring project workforces compliantly.	<a href="http://www.wrapbook.com">http://www.wrapbook.com</a>	Series A	Andreessen Horowitz	\$27,000,000	\$30,600,000
Section4	Section4 is democratizing business education through innovative and engaging 2-3 week sprints.	<a href="https://section4.com/">https://section4.com/</a>	Series A	General Catalyst	\$30,000,000	\$37,000,000
Alt	Alt is an alternative asset platform that allows people to buy, sell, and store sports cards.	<a href="https://www.onlyalt.com/">https://www.onlyalt.com/</a>	Series A	Seven Seven Six	\$31,000,000	\$31,000,000
Theorycraft Games	Theorycraft Games operates as an independent game studio.	<a href="https://www.theorycraftgames.com/">https://www.theorycraftgames.com/</a>	Series A	NetEase	\$37,500,000	\$37,500,000
Greenwood Bank	Greenwood Bank is a digital banking platform for Black and Latinx people and business owners.	<a href="https://bankgreenwood.com/">https://bankgreenwood.com/</a>	Series A	Truist Ventures	\$40,000,000	\$43,000,000
Nimble Robotics	Reimagining fulfillment with intelligent robots that can pick and pack anything.	<a href="https://nimble.ai">https://nimble.ai</a>	Series A	DNS Capital, GSR Ventures	\$50,000,000	\$50,000,000
Firework	Firework is one of the fastest growing interactive video platforms on mobile.	<a href="https://fireworktv.com/">https://fireworktv.com/</a>	Series A	GSR Ventures, IDG	\$55,000,000	\$119,250,752



Neeva	Neeva is an ad-free, private search engine that helps its users find exactly what matters to them.	<a href="https://neeva.co/">https://neeva.co/</a>	Series B	Greylock, Sequoia Capital	\$40,000,000	\$77,500,000
Shelf Engine	Shelf Engine is a provider of an automated prediction engine that predicts the perfect amount of perishable goods to order.	<a href="http://www.shelfengine.com/">http://www.shelfengine.com/</a>	Series B	General Catalyst	\$41,000,000	\$58,220,000
Linktree	Linktree is a company that provides a platform that makes users' online content more discoverable & easy to manage.	<a href="https://linktr.ee">https://linktr.ee</a>	Series B	Coatue, Index Ventures	\$45,000,000	\$55,700,000
Genesis Global	Genesis Global is a low-code technology platform that helps financial institutions build new applications.	<a href="https://genesis.global">https://genesis.global</a>	Series B	Accel	\$45,000,000	\$49,800,000
Yugabyte	Yugabyte is an open-source distributed SQL database for customers in industries such as cybersecurity, financial markets, and IoT.	<a href="https://www.yugabyte.com">https://www.yugabyte.com</a>	Series B	Lightspeed Venture	\$48,000,000	\$103,000,000
UnitedMasters	UnitedMasters gives musicians an alternative to exploitative record label deals.	<a href="https://unitedmasters.com/">https://unitedmasters.com/</a>	Series B	Apple	\$50,000,000	\$120,000,000
Privacera	Privacera is a SaaS-based data security and governance platform that offers data sharing without compromising regulatory compliance.	<a href="http://www.privacera.com">http://www.privacera.com</a>	Series B	Insight Partners	\$50,000,000	\$67,300,000
Cresta	Cresta's patented Expertise AI helps sales and service teams optimize every customer conversation.	<a href="https://www.cresta.com/">https://www.cresta.com/</a>	Series B	Sequoia Capital	\$50,000,000	\$71,000,000
Neighbor	Neighbor specializes in the fields of public storage, economic empowerment, sharing economy, and peer-to-peer marketplace.	<a href="https://www.neighbor.com">https://www.neighbor.com</a>	Series B	Fifth Wall	\$53,000,000	\$65,700,000
AKASA	AKASA is an AI-powered automation company for revenue cycle management in healthcare.	<a href="https://akasa.com/">https://akasa.com/</a>	Series B	Bond	\$60,000,000	\$85,000,000
Xendit	Xendit is a fintech company that provides end-to-end digital payment solutions for SMBs and e-commerce startups to large enterprises.	<a href="http://www.xendit.co">http://www.xendit.co</a>	Series B	Accel	\$64,600,000	\$64,720,000
Substack	Substack is a subscription-based newsletter publishing platform for independent writers.	<a href="https://www.substack.com/">https://www.substack.com/</a>	Series B	Andreessen Horowitz	\$65,000,000	\$82,420,000
SeekOut	SeekOut gives companies a competitive edge in recruiting hard-to-find and diverse talent.	<a href="https://seekout.com">https://seekout.com</a>	Series B	Tiger Global Management	\$65,000,000	\$73,200,000
StarkWare Industries	Developing the Full Proof Stack for the STARK zero-knowledge protocol	<a href="http://www.starkware.co">http://www.starkware.co</a>	Series B	Paradigm	\$75,000,000	\$111,000,000
Wiz	Wiz is a cybersecurity company that allows companies to find security issues in public cloud infrastructure.	<a href="https://wiz.io/">https://wiz.io/</a>	Series B	Advent Venture Partners	\$130,000,000	\$230,000,000
Strive Health	Strive Health is a provider of care delivery models aimed at improving chronic kidney disease care.	<a href="https://strivehealth.com/">https://strivehealth.com/</a>	Series B	CapitalG	\$140,000,000	\$220,000,000
Rohlik	Rohlik is a grocery delivery company that offers a 90-minute same-day delivery service.	<a href="http://www.rohlik.cz">http://www.rohlik.cz</a>	Series B	Partech	\$229,615,852	\$261,204,343
RentoMojo	RentoMojo is an online rental platform that provides furniture, appliances and electronics (mobiles, laptops) on a monthly rental basis.	<a href="https://www.rentomojo.com/">https://www.rentomojo.com/</a>	Series C	Accel	\$1,375,698	\$48,455,291
MyGlamm	MyGlamm is a direct-to-consumer beauty brand that offers a marketplace for stylists, beauticians, nail, and spa aestheticians.	<a href="http://www.myglamm.com/">http://www.myglamm.com/</a>	Series C	Amazon, Ascent Capital	\$24,081,777	\$56,035,716
Nuvolo	Nuvolo is an integrated workplace management system that allows customers to manage their operations through a single platform.	<a href="http://nuvolo.com/">http://nuvolo.com/</a>	Series C	Insight Partners	\$31,000,000	\$55,500,000
Bevy	Bevy is an enterprise-grade virtual conference and community events platform designed to build, grow, and scale global communities.	<a href="http://bevy.com">http://bevy.com</a>	Series C	Accel	\$40,000,000	\$61,400,000
Cleo	Cleo is a benefits platform that provides personalized guidance for working families.	<a href="http://hicleo.com/">http://hicleo.com/</a>	Series C	Transformation Capital	\$40,000,000	\$80,947,607
Productiv	Productiv is a real-time engagement data and insights platform used to manage SaaS applications.	<a href="https://productiv.com">https://productiv.com</a>	Series C	IVP	\$45,000,000	\$73,000,000

Company	Description	Website	Round	Lead	Raise	Total Raised
Axis Security	Axis Security manages and secures business applications through modern architecture, technology, and a zero-trust business-centric approach.	<a href="https://www.axissecurity.com">https://www.axissecurity.com</a>	Series C	Spark Capital	\$50,500,000	\$99,500,000
Zoomin Software	Zoomin Software helps companies manage their technical content such as user guides, manuals, and community discussions.	<a href="http://www.zoominsoftware.com">http://www.zoominsoftware.com</a>	Series C	General Atlantic	\$52,000,000	\$73,000,000
Zoomin	ZoomIn, India's #1 online photo service helps preserve your best moments in the form of high-quality Photobooks, Prints & Gifts!	<a href="http://www.zoomin.com">http://www.zoomin.com</a>	Series C	General Atlantic	\$52,000,000	\$105,450,000
Stord	Stord provides cloud supply chain warehousing services to brands who seek visibility and control over their inventory.	<a href="http://www.stord.com">http://www.stord.com</a>	Series C	Bond	\$65,000,000	\$115,189,990
Viz	Viz is a medical imaging company that helps optimize emergency treatment using deep learning technology.	<a href="http://www.viz.ai/">http://www.viz.ai/</a>	Series C	Insight Partners, Sc	\$71,000,000	\$151,550,000
Capitolis	Capitolis is a technology provider addressing capital market constraints in equities and foreign exchange.	<a href="https://www.capitolis.com/">https://www.capitolis.com/</a>	Series C	Andreessen Horow	\$90,000,000	\$171,836,263
Cameo	Cameo is a marketplace where fans can book personalized video shoutouts from their favorite people.	<a href="https://www.cameo.com">https://www.cameo.com</a>	Series C	e.ventures	\$100,000,000	\$165,209,970
ActionIQ	ActionIQ is a purpose-built enterprise Customer Data Platform solving complex data problems: flow and scale, analytics, and orchestration.	<a href="https://www.actioniq.com/">https://www.actioniq.com/</a>	Series C		\$100,000,000	\$176,700,000
Corvus Insurance	Corvus Insurance provides AI-driven commercial insurance that allows brokers and policyholders to predict and prevent risk.	<a href="https://www.corvusinsurance.com">https://www.corvusinsurance.com</a>	Series C	Insight Partners	\$100,000,000	\$145,800,033
Papaya Global	Papaya Global provides a cloud-based HR and payroll platform for global workforce management.	<a href="https://papayaglobal.com">https://papayaglobal.com</a>	Series C	Greenoaks Capital	\$100,000,000	\$194,500,000
Rightway Health	Rightway Healthcare is a health technology company that focuses on care navigation and pharmacy services tools.	<a href="http://rightwayhealthcare.com">http://rightwayhealthcare.com</a>	Series C	Khosla Ventures	\$100,000,000	\$130,000,000
Pilot	Pilot is a platform that offers bookkeeping, tax, and CFO services for growing businesses.	<a href="https://pilot.com">https://pilot.com</a>	Series C	Bezos Expeditions,	\$100,000,000	\$158,300,000
Manticore Games	Manticore Games develops Core, a platform to build, share, and play online games.	<a href="https://www.manticoregames.com">https://www.manticoregames.com</a>	Series C	XN	\$100,000,000	\$160,000,000
Optibus	Optibus is a developer of an AI-enabled SaaS platform for planning and running mass transportation.	<a href="http://www.optibus.com">http://www.optibus.com</a>	Series C	Bessemer Venture I	\$107,000,000	\$160,000,000
Clarify Health	Clarify Health Solutions develops analytics and software solutions that enable health systems to deliver satisfying and higher value care.	<a href="http://www.clarifyhealth.com">http://www.clarifyhealth.com</a>	Series C	Concord Health Par	\$115,000,000	\$177,998,000
Zego	Zego is a commercial motor insurance provider that powers opportunities for businesses, from entire fleets of vehicles to self-employed drivers and riders.	<a href="https://www.zego.com/">https://www.zego.com/</a>	Series C	DST Global, Gener	\$150,000,000	\$201,738,891
Cityblock Health	Cityblock Health is a tech-driven healthcare provider for those in underserved communities.	<a href="http://www.cityblock.com">http://www.cityblock.com</a>	Series C	Tiger Global Manag	\$192,000,000	\$491,300,000
Orca Security	Orca Security provides instant-on, workload-level security for AWS, Microsoft Azure, and Google Cloud Platform.	<a href="https://orca.security">https://orca.security</a>	Series C	CapitalG, Redpoint	\$210,000,000	\$292,000,000
Blockchain.com	Blockchain.com is a platform that offers ways to buy, hold, and use cryptocurrency.	<a href="http://blockchain.com/">http://blockchain.com/</a>	Series C	DST Global, Lightsp	\$300,000,000	\$490,000,000
Getir	Getir is a technology company that provides on-demand delivery services.	<a href="http://getir.com">http://getir.com</a>	Series C	Sequoia Capital, Tig	\$300,000,000	\$470,000,000
Hopin	Hopin is a live virtual events platform where users can learn, interact, and connect with people from around the globe.	<a href="https://hopin.com">https://hopin.com</a>	Series C	Andreessen Horow	\$400,000,000	\$571,440,518
Gravie	Gravie specializes in the fields of health insurance, health care, and employer benefits.	<a href="http://gravie.com">http://gravie.com</a>	Series D	AXA Venture Partne	\$28,000,000	\$72,120,767
Glooko	Glooko is the Unified Platform for Diabetes Management.	<a href="http://www.glooko.com">http://www.glooko.com</a>	Series D	Health Catalyst Cap	\$30,000,000	\$101,000,000
Nuvmeshop	Nuvmeshop provides entrepreneurs and SMBs with the tools to set up, manage, and promote their online business easily from any device.	<a href="https://www.nuvmeshop.com">https://www.nuvmeshop.com</a>	Series D	Accel	\$90,000,000	\$128,382,500
Axonius	Axonius is an asset inventory management platform that focuses on cybersecurity solutions and policies.	<a href="https://www.axonius.com">https://www.axonius.com</a>	Series D	Stripes	\$100,000,000	\$465,000,000

Company	Description	Website	Round	Lead	Raise	Total Raised
Loft	Loft is a marketplace for residential real estate that helps manage the home buying and selling process.	<a href="https://www.loft.com.br/">https://www.loft.com.br/</a>	Series D	D1 Capital Partners	\$425,000,000	\$688,000,000
Ro	Ro is a telehealth startup that operates digital health clinics for men's and women's health, along with smoking cessation.	<a href="https://www.ro.co">https://www.ro.co</a>	Series D	FirstMark, General	\$500,000,000	\$876,100,000
Xsight Labs	Xsight Labs is a new startup in the field of manufacturing chip-set semiconductors for data center and automotive sector.	<a href="https://xsightlabs.com">https://xsightlabs.com</a>	Series D	Atreides Management, Valor Equity		\$100,000,000
Lattice	Lattice is a people management platform that empowers people leaders to build engaged, high-performing teams.	<a href="http://www.lattice.com/">http://www.lattice.com/</a>	Series E	Tiger Global Manag	\$60,000,000	\$154,320,000
Yunxuetang	Yunxuetang is a comprehensive training platform for enterprise training.	<a href="http://www.yxt.com/">http://www.yxt.com/</a>	Series E	Matrix Partners Chi	\$90,000,000	\$389,035,685
Aqua Security	Aqua Security is a software company providing cloud-native security technology.	<a href="https://www.aquasec.com">https://www.aquasec.com</a>	Series E	ION Crossover Part	\$135,000,000	\$265,000,000
Clari	Clari enables revenue operations to be more connected, predictable, and efficient.	<a href="http://www.clari.com">http://www.clari.com</a>	Series E	Silver Lake	\$150,000,000	\$271,000,000
Komodo Health	Komodo Health develops computer software that brings transparency and market intelligence to healthcare and life sciences.	<a href="http://komodohealth.com/">http://komodohealth.com/</a>	Series E	Tiger Global Manag	\$220,000,000	\$314,000,000
Airtable	Airtable is a cloud-based software company that offers an easy-to-use online platform for creating and sharing relational databases.	<a href="https://airtable.com">https://airtable.com</a>	Series E	Greenoaks Capital	\$270,000,000	\$617,600,000
Snyk	Snyk is a cybersecurity company that develops security analysis tools used to identify open-source vulnerabilities.	<a href="https://snyk.io">https://snyk.io</a>	Series E	Accel	\$300,000,000	\$752,000,000
Flywire	Flywire is a global payments enablement and software company. We combine our proprietary global payments network, next-gen payments platform and vertical-specific software to deliver the most important and complex payments for our clients and their customers.	<a href="http://www.flywire.com">http://www.flywire.com</a>	Series F	Marshall Wace, Sur	\$60,000,000	\$323,200,000
Yotpo	Yotpo is an eCommerce marketing platform that helps brands accelerate their direct-to-consumer growth.	<a href="http://www.yotpo.com">http://www.yotpo.com</a>	Series F	Bessemer Venture I	\$230,000,000	\$406,000,000
Manticore Games	Manticore Games develops Core, a platform to build, share, and play online games.	<a href="https://www.manticoregames.com">https://www.manticoregames.com</a>	Series C	XN	\$100,000,000	\$160,000,000
Optibus	Optibus is a developer of an AI-enabled SaaS platform for planning and running mass transportation.	<a href="http://www.optibus.com">http://www.optibus.com</a>	Series C	Bessemer Venture I	\$107,000,000	\$160,000,000
Clarify Health	Clarify Health Solutions develops analytics and software solutions that enable health systems to deliver satisfying and higher value care.	<a href="http://www.clarifyhealth.com">http://www.clarifyhealth.com</a>	Series C	Concord Health Par	\$115,000,000	\$177,998,000
Zego	Zego is a commercial motor insurance provider that powers opportunities for businesses, from entire fleets of vehicles to self-employed drivers and riders.	<a href="https://www.zego.com/">https://www.zego.com/</a>	Series C	DST Global, Gener	\$150,000,000	\$201,738,891
Cityblock Health	Cityblock Health is a tech-driven healthcare provider for those in underserved communities.	<a href="http://www.cityblock.com">http://www.cityblock.com</a>	Series C	Tiger Global Manag	\$192,000,000	\$491,300,000
Orca Security	Orca Security provides instant-on, workload-level security for AWS, Microsoft Azure, and Google Cloud Platform.	<a href="https://orca.security">https://orca.security</a>	Series C	CapitalG, Redpoint	\$210,000,000	\$292,000,000
Blockchain.com	Blockchain.com is a platform that offers ways to buy, hold, and use cryptocurrency.	<a href="http://blockchain.com/">http://blockchain.com/</a>	Series C	DST Global, Lightsp	\$300,000,000	\$490,000,000
Getir	Getir is a technology company that provides on-demand delivery services.	<a href="http://getir.com">http://getir.com</a>	Series C	Sequoia Capital, Tig	\$300,000,000	\$470,000,000
Hopin	Hopin is a live virtual events platform where users can learn, interact, and connect with people from around the globe.	<a href="https://hopin.com">https://hopin.com</a>	Series C	Andreessen Horowi	\$400,000,000	\$571,440,518
Gravie	Gravie specializes in the fields of health insurance, health care, and employer benefits.	<a href="http://gravie.com">http://gravie.com</a>	Series D	AXA Venture Partne	\$28,000,000	\$72,120,767
Glooko	Glooko is the Unified Platform for Diabetes Management.	<a href="http://www.glooko.com">http://www.glooko.com</a>	Series D	Health Catalyst Cap	\$30,000,000	\$101,000,000
Nuvmeshop	Nuvmeshop provides entrepreneurs and SMBs with the tools to set up, manage, and promote their online business easily from any device.	<a href="https://www.nuvmeshop.com">https://www.nuvmeshop.com</a>	Series D	Accel	\$90,000,000	\$128,382,500
Axonius	Axonius is an asset inventory management platform that focuses on cybersecurity solutions and policies.	<a href="https://www.axonius.com">https://www.axonius.com</a>	Series D	Stripes	\$100,000,000	\$465,000,000

Axonius	Axonius is an asset inventory management platform that focuses on cybersecurity solutions and policies.	<a href="https://www.axonius.com">https://www.axonius.com</a>	Series D	Stripes	\$100,000,000	\$465,000,000
FourKites	FourKites® is the #1 supply chain visibility platform in the world, extending visibility beyond transportation into yards, warehouses, stores and beyond. Tracking more than 1 million shipments daily across road, rail, ocean, air, parcel and courier, and reaching 176 countries, FourKites combines real-time data and powerful machine learning to help companies digitize their end-to-end supply chains. More than 500 of the world's most recognized brands — including 9 of the top-10 CPG and 18 of the top-20 food and beverage companies — trust FourKites to transform their business and create more agile, efficient and sustainable supply chains.	<a href="https://www.fourkites.com/">https://www.fourkites.com/</a>	Series D	Thomas H. Lee Par	\$100,000,000	\$201,500,000
Socure	Socure is a predictive analytics platform for digital identity verification of consumers.	<a href="http://www.socure.com">http://www.socure.com</a>	Series D	Accel	\$100,000,000	\$196,900,000
PayFit	Payfit allows small and medium enterprises to easily and quickly pay their employees.	<a href="https://payfit.com/">https://payfit.com/</a>	Series D	Bpifrance, Eurazeo	\$107,334,141	\$208,437,448
Side	Side transforms real estate agents, teams, and independent brokerages into businesses and boutique brands.	<a href="https://www.sideinc.com/">https://www.sideinc.com/</a>	Series D	Coatue	\$150,000,000	\$213,500,000
Coalition	Coalition operates as a cyber insurance and security company that helps businesses manage and mitigate cyber risks.	<a href="https://www.coalitioninc.com/">https://www.coalitioninc.com/</a>	Series D	Index Ventures	\$175,000,000	\$315,000,000
Cedar	Cedar is a patient payment and engagement platform for hospitals, health systems, and medical groups that elevates the patient experience.	<a href="http://www.cedar.com">http://www.cedar.com</a>	Series D	Tiger Global Manag	\$200,000,000	\$351,000,000
Forward	Forward is a healthcare startup that provides a membership-based health care system.	<a href="http://goforward.com/">http://goforward.com/</a>	Series D	Founders Fund, Sof	\$225,000,000	\$225,000,000
BlockFi	BlockFi is a secured non-bank lender that offers cryptoasset-backed USD loans to cryptoasset owners.	<a href="https://blockfi.com/">https://blockfi.com/</a>	Series D	Bain Capital Venturi	\$350,000,000	\$508,681,673
ServiceTitan	ServiceTitan is a service management software that helps home services businesses generate more leads and close more sales.	<a href="http://www.servicetitan.com/">http://www.servicetitan.com/</a>	Series F	Sequoia Capital Glc	\$500,000,000	\$899,777,129
Stripe	Stripe is a developer-oriented commerce company helping small and large companies accept web and mobile payments.	<a href="https://stripe.com">https://stripe.com</a>	Series H	Allianz X, AXA Grou	\$600,000,000	\$2,235,000,000
Doppler	Doppler provides an application management platform used to help developers manage their API keys across their projects.	<a href="https://doppler.com">https://doppler.com</a>	Venture - Serie	GV	\$6,500,000	\$8,800,000
Act-On Software	Act-On Software is a cloud-based integrated marketing platform designed for midsize businesses.	<a href="http://www.act-on.com">http://www.act-on.com</a>	Venture - Series	Unknown	\$20,000,000	\$93,500,000
FalconX	FalconX is a cryptocurrency brokerage and digital asset trading platform.	<a href="http://www.falconx.io">http://www.falconx.io</a>	Venture - Serie	B Capital Group, Tig	\$50,000,000	\$67,000,000
Rec Room	Rec Room is the online universe where you play and create games with friends.	<a href="http://www.recroom.com">http://www.recroom.com</a>	Venture - Serie	Index Ventures, Sec	\$100,000,000	\$149,000,000
NYDIG	NYDIG is a technology and financial services firm dedicated to Bitcoin for institutions, private clients, and banks.	<a href="https://nydig.com/">https://nydig.com/</a>	Venture - Serie	FS Investments, Ma	\$200,000,000	\$305,000,000
Instacart	Instacart is an online grocery platform that offers same-day delivery and pickup services for retailers and consumers.	<a href="https://www.instacart.com">https://www.instacart.com</a>	Venture - Serie	Andreessen Horowi	\$265,000,000	\$2,685,992,571
Squarespace	Squarespace is an all-in-one platform for websites, domains, online stores, marketing tools and scheduling.	<a href="http://www.squarespace.com">http://www.squarespace.com</a>	Venture - Series	Unknown	\$300,000,000	\$578,500,000
Fetch	Fetch, part of Dentsu Aegis Network, is a global mobile-first agency.	<a href="http://www.wearefetch.com">http://www.wearefetch.com</a>	Venture - Series	Unknown	\$300,000,000	\$300,000,000
Dapper Labs	Dapper Labs is a consumer-focused Flow blockchain product made for fun and games and supports digital collectibles.	<a href="https://www.dapperlabs.com/">https://www.dapperlabs.com/</a>	Venture - Serie	Coatue	\$305,000,000	\$357,450,000