

# INVESTMENT REPORT

Blitzscaling Ventures Monthly Analysis of Top Firm Deals

## Blitzscalable Companies Announcing Investment Rounds in April



AI powered financial services



Stockmarket sports cards



pearpop

Marketplace for shared screen time with popular TikTok celebrities



Online Platform for selling used cars



Browser-based modelling tool



Develops machine learning applications for companies



Fair, fast and simple financing at the PoS



Pin Duo Duo for Brazil.

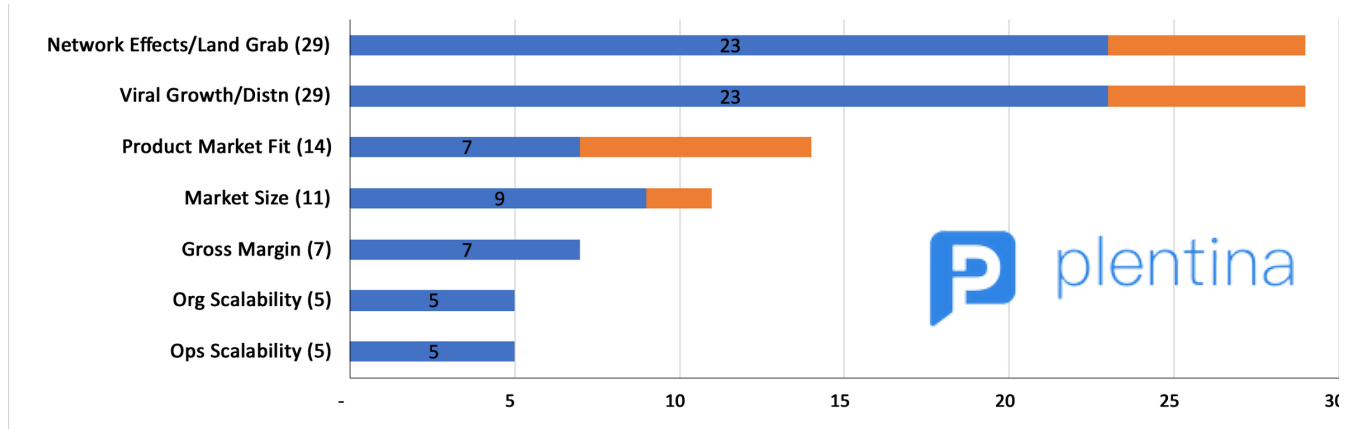
### April Deal Statistics

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Total Deals Announced	130
Follow-On Investments	70
Initial Investments	60
B2B	70
B2C	60
Possible Candidates	13
Added to our Watch list	8
Rounds over \$100M	27

# Plentina- 79/100

Philipino fintech for universal access to financial services.



<b>Round Size</b>	\$2.2 Million
<b>Investment Series</b>	Seed
<b>Noted Investors</b>	Andrew Vigneault, DV Collective, Unpopular Ventures
<b>Location</b>	Belmont, California, USA
<b>Total Raised</b>	\$2.8 Million

It isn't just Nubank. There are fast growing fintechs in emerging markets. A small percentage of the population of emerging markets have access to financial products we take for granted in the US, and loans are often at 100% interest for home appliances and other durable goods that can promote health or help lift the other 90% out of the poverty cycle.

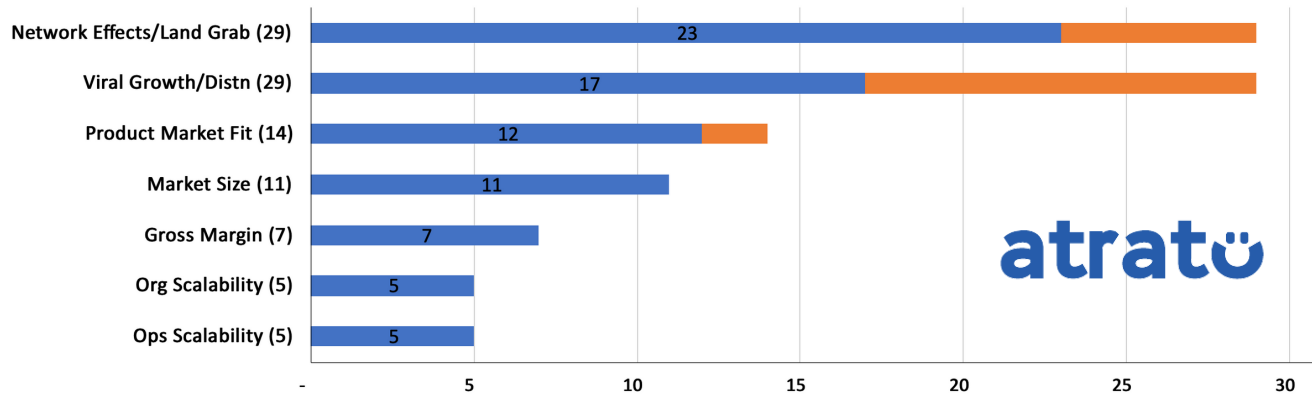
Financial services are very sticky. Although there are often network effects with such companies, the crux of the argument for Blitzscaling these companies arises from the land grab argument. It isn't a perfect land grab, in that the lock-in is in no-way contractual. But look at the rise of Ant financial and you can see why we take such companies seriously.

Plentina allows users to apply for loans from their mobile phones, and has done a distribution deal with 7/11 so that customers who are short a few bucks at the register can sign up and get what they need. They did a \$2.8M seed round, which means this is early.

They get a 9 for winner take most. We love the land grab here, but can't justify a perfect score without a more tangible lock-in. Distribution through 7/11 is smart, we expect strong word-of-mouth viral growth, and garners a 9/10 as well. The Philippine market is very large, but is not limitless unless they can move to other regions. So a 9/10 there as well. As a seed deal, we can't go higher than a 7/10 for product market fit, but that is just a guess and could well be better than that once we learn more. The other metrics are 10s all the way, which adds to 79, just shy of our 80 mark. But we will be trying to learn more to see if there are reasons to raise any of our raw scores in the coming months.

# Atrato - 80/100

Atrato uses advanced technology to underwrite super fast and affordable loans at the point of sale



<b>Round Size</b>	\$2.7 Million
<b>Investment Series</b>	Seed
<b>Noted Investors</b>	Accel
<b>Location</b>	Mexico City, Distrito Federal, Mexico
<b>Total Raised</b>	\$2.7 million

Speaking of loans at the point of sale, Atrato has closed a seed round that includes Accel doing just that for online purchases. Most Mexicans have no credit cards, and need shopping cart loan products to for e-commerce. For similar reasons to Plentina we assign a 9 to winner-take-most, but only an 8 for viral growth as the word-of-mouth for an online product feels less likely. Online requires social media, which could work here but we would need to see it first.

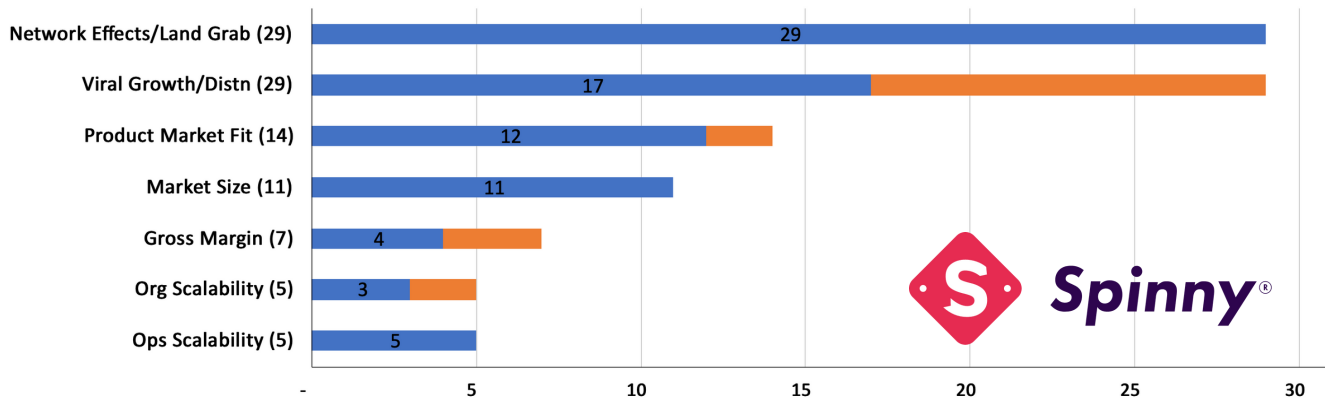
We have given full credit for market size (Mexico is much bigger than the Philippines), gross margin, and both scalability metrics.

While the company has great prospects, the gun has sounded; the race is afoot in Mexico with many well-funded fintech innovators, and a \$2.7M seed round doesn't let them turn on the marketing jets just yet.

So we do worry the market opportunity could diminish prior to their getting enough capital to become a player.

# Spinny- 80/100

India-based used car marketplace enabling trustworthy and hassle-free transactions.



Round Size	\$65 Million
Investment Series	Series C
Noted Investors	General Catalyst
Location	Gurgaon, Haryana, India
Total Raised	\$126 Million

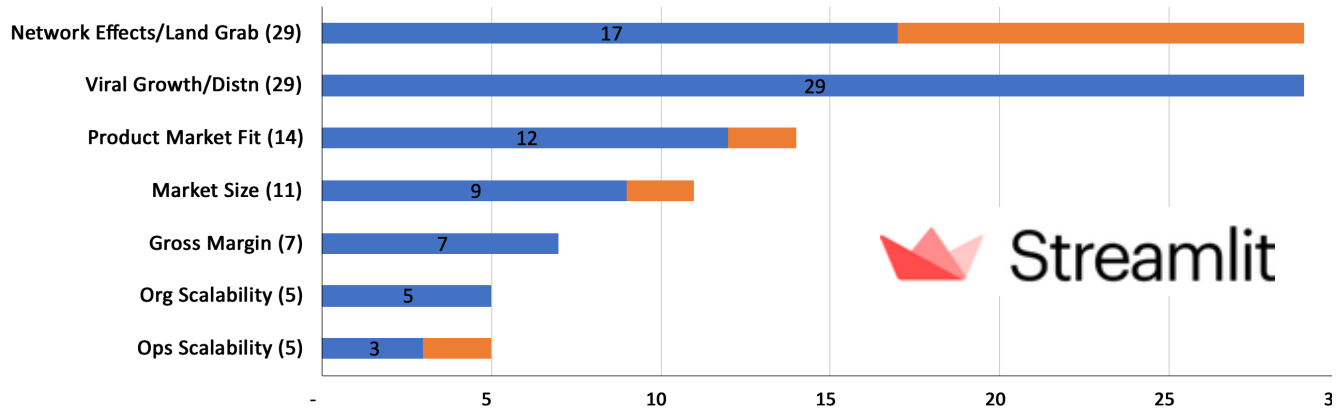
Want to buy a used car in India? Spinny has a large searchable database of cars for sale, and if you find the one you want, handles the money and the paperwork for you, and even delivers the car. If you are thinking that is a margin diminishing logistics nightmare, we agree. But it is a 2-sided market with high transaction value and network trust needed, so they get full credit for product market fit. For distribution, these are infrequent transactions so it takes substantial brand and search marketing dollars to acquire customers. Scalable, but only an 8/10 there and that could be generous we would have to see the CAC to know. With a \$65M in fresh cash they can certainly get the word out.

We like the product market fit (9/10) as this is a series C and they have raised \$126M, which buys you a lot of product cycles. The market is enormous, but gross margins and scalability are a concern as ensuring cars are in good shape and then transporting them is an expensive differentiator.

As with Amazon, creating a valuable marketplace with substantial logistical challenges is harder to scale, but that also means it is harder to copy. So while it can be costly and add friction to growth, it does increase the barrier to entry and hence increases market dominance.

# Streamlit- 83/100

Streamlit is an open-source app framework for quickly and simply creating and deploying data science applications.



**Round Size** \$35 Million

**Investment Series** Series B

**Noted Investors** Sequoia Capital

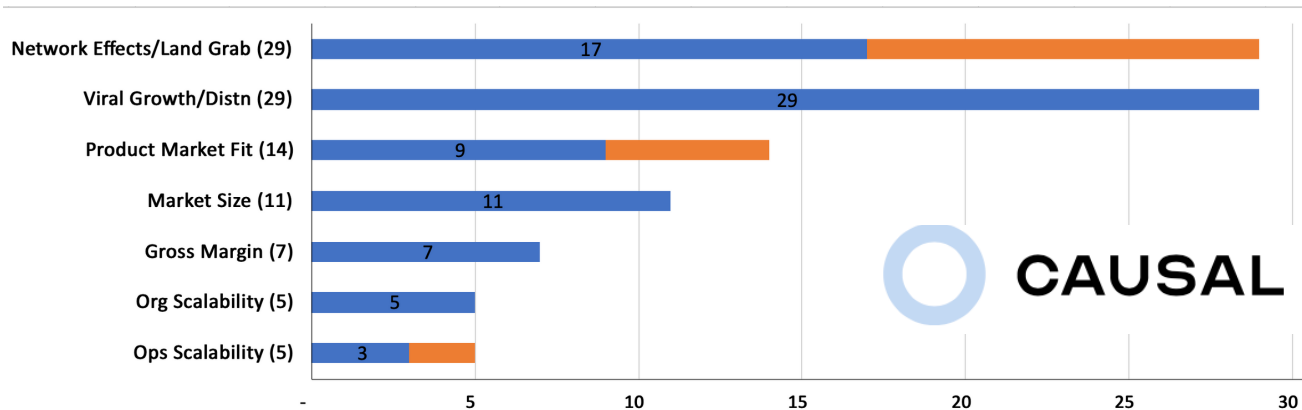
**Location** San Francisco, California, United States

**Total Raised** \$62 Million

To understand how Streamlit can be a Blitzscaler you need to think of it as Youtube for software. The platform allows extremely simple creation of apps to bring data to life, and then hosts them. You can create nice visual representations of any data set you like, and it becomes instantly shareable. The challenge is, we can't envision the majority of humanity binge-watching Streamlit apps. So, it may be more like Google Maps, still a valuable business, but the use case (maps on websites) is more utilitarian. For scoring, we see it as an 8/10 for winner take most. The network effect isn't so strong that other similar sites couldn't gain traction. Distribution, on the other hand, could be viral, with ready sharing of cool trending apps. We gave a generous 9 on product market fit. A high score for a company so young. But the traction is impressive and users seem to love it. Market size is a 9. Again, this isn't youtube! Gross margins and scalability are strong here, except we did score ops scalability an 8 as we feel the back-end here is probably quite complex.

# Causal- 84/100

Causal is a tool for performing calculations, visualising data, and communicating with numbers



## Round Size

\$4.2 Million

## Investment Series

Seed

## Noted Investors

Accel

## Location

London, England, United Kingdom

## Total Raised

\$8.4 Million

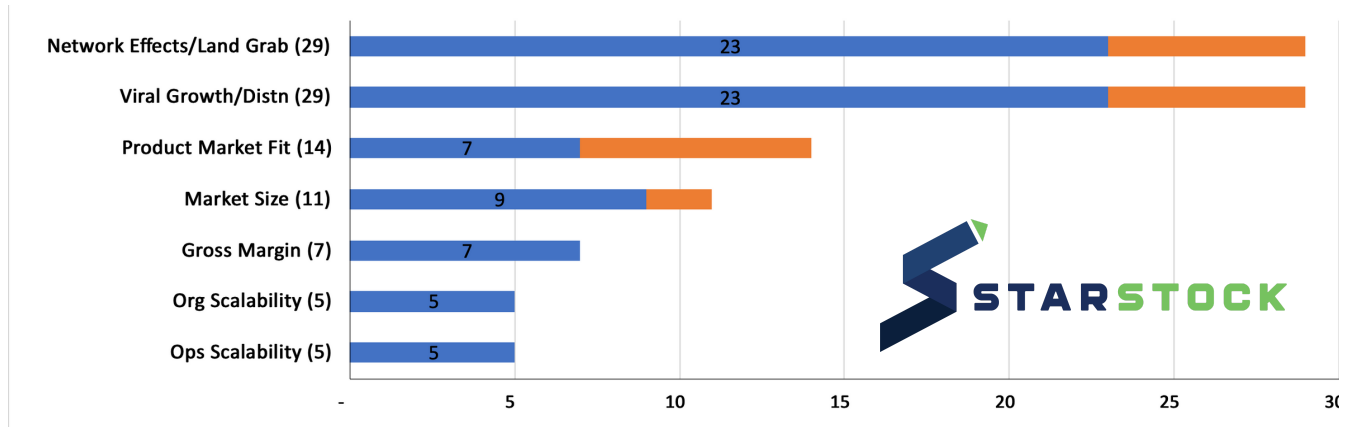
[www.causal.app](http://www.causal.app) is the site. Causal is actually quite similar to Streamlit. Every created a very large model in excel? Did you get confused by complex syntax, cell references, and tab overload? Causal has solved this in a really elegant way. You recall how Canva exploded with a superior online tool for publishing (I am using it as I write this...)??? Well, Causal aspires to do that for modeling. It is what Google sheets should have been.

Winner-take-most scores an 8. This can become a platform, and there are network effects that kick in when others default to it. Also, models are complex, so once you choose a tool you are going to stick with it. What gets us excited is the virality of the product. This is a collaborative tool, and it could spread like wildfire. So distribution scores a solid 10. But it only spreads like wildfire with amazing product market fit. We give it an 8 - nobody has shared a Causal model with me yet, and this is a seed stage investment.

The remaining metrics are all perfect 10/10 scores. In the end, this could be Canva redux, and that would be a great company to own a piece of.

# StarStock- 85/100

StarStock is a marketplace for sports fans and card hobbyists to buy, sell, and invest in their favorite athletes.



**Round Size** \$8 Million

**Investment Series** Series A

**Noted Investors** Andreessen Horowitz

**Location** Mamaroneck, New York, United States

**Total Raised** \$9.3 Million

None of us do this, but trading cards are big business, and getting bigger. A Patrick Mahomes rookie card just sold for over \$4M, which is why Starstock is a company to take seriously. They have created a marketplace for buying, selling, and investing in sports trading cards. The difference here is that they provide custody - they keep the cards centrally and safely stored. So trading becomes more like a stock market, where someone else holds the actual certificate for you and transactions take place in a ledger. This way, a card could change hands 100s of times a day.

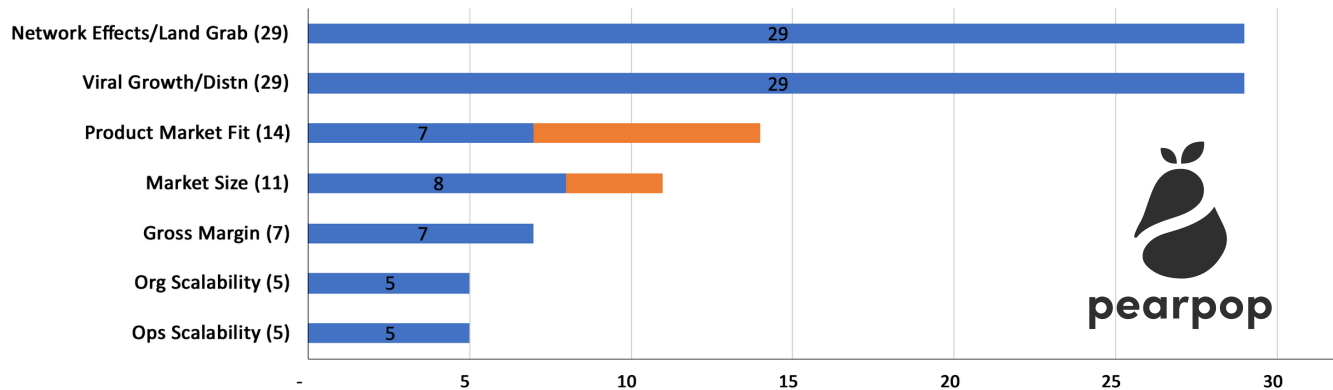
We feel this is a winner-take-most market just as a stock market is. Sellers will always choose the market with the most buyers, and buyers will always choose the market with the most sellers. 10/10

10/10 again for distribution. Buyers are sellers and sellers are buyers so this will spread quickly within the card trading community. But this is a seed deal, so we can't be sure of product market fit yet. And while it is a big market, it is a niche within e-commerce. Even should they expand to all collectibles, the market is not main stream enough to garner a 10/10. But it is a solid 9. Gross margins are also imperfect, because it costs money to physically handle and store the cards. That fact also lowers the scalability score.

Nonetheless, with 10/10 for the two key blitzscalability metrics we have an 84 score which is excellent!

# Pearpop- 89/100

Pearpop the marketplace for social collaborations between the teeming hordes of musicians, craftspeople, chefs, clowns, diarists.



**Round Size** \$10 Million

**Investment Series** Series A

**Noted Investors** Seven Seven Six, Bessemer Venture Partners

**Location** Los Angeles, California, United States

**Total Raised** \$16 Million

Pearpop helps influencers grow followers through collaboration. Instead of relying on social spreading of viral videos, influencers can turbo-charge their user count by producing content jointly with other influencers. Genius

Winner-take-most is a 10. This is a classic 2-sided marketplace. Distribution is a 10. The virality here is clearly strong. Market size - we are not sure. Feels like an 8. The influencer market is important, but how much of it can Pearpop really garner? And it is so early that we gave it a 7 for product market fit, but that could be low.

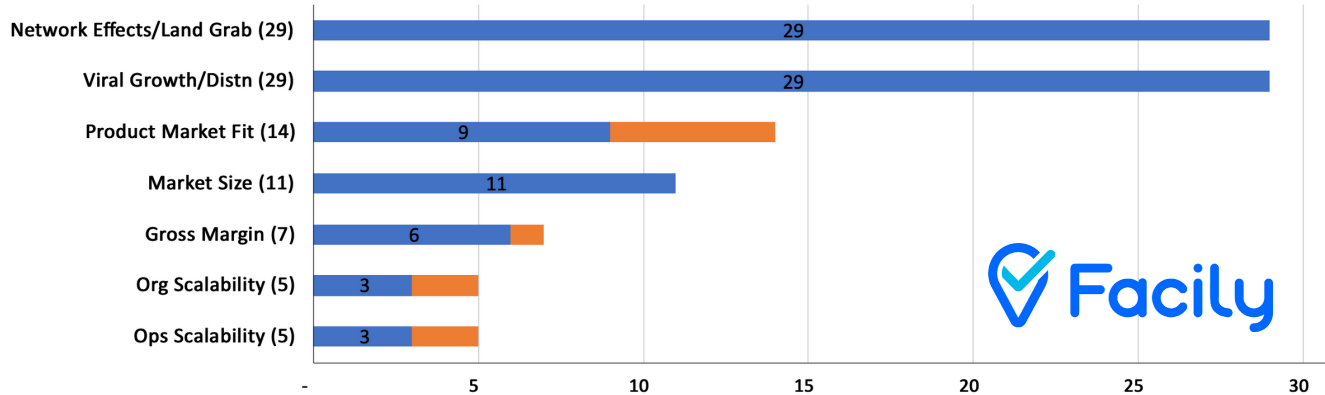
All the remaining metrics are 10s, as this is a highly scalable model with no friction at all. So there is a high Blitzscaling score here from what we can tell without talking to the company, but is it a great investment? We would want to know more about market size and product market fit before we jumped on board.

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# Facily- 92/100

Group buying of staples.



**Round Size** \$41 Million

**Investment Series** Series B

**Noted Investors** Founders Fund Monashees, AB Inbev

**Location** Marina Del Rey, California, USA

**Total Raised** \$24 Million

Brazil has a large under-class spread throughout the country, and the logistics of getting groceries to everyone is a complex series of distributors, sometimes marking up items 4 times before purchase by consumers. The same situation was true in China, and Pin Duo Duo changed the game there with a group buying model that removed a ton of cost from the channel, and created enormous savings for consumers. Faci.ly is Pinduoduo for Brazil, and wow are they growing fast. The secret is that consumers pool their purchasing power for things like bananas, and then go pick them up at a central facility instead of buying them at a nearby store. Faci.ly distributes directly from producers to these facilities with independent truckers. Prices are far lower, and customers come back over and over.

Winner-take-most is a 10 - as you need the best selection and lowest prices in this model and Pinduoduo is proven unassailable in China now, boasting a market cap well above \$100B. Distribution - this is an extraordinarily viral product that addresses a top-of-wallet item. Org and ops scalability take a hit as this is a complex business to run. And gross margins are narrower than software. But the market is enormous and they are growing insanely fast. We are very enthusiastic about Family - and they score a well-deserved 92.

# April Deals

As reported by Crunchbase for the VC firms we track

Company	Description	Website	Round	Raise	Lead	Total Raised
Pathlight	Pathlight is a developer of a platform designed for managers to be more effective.	<a href="https://www.pathlight.com/">https://www.pathlight.com/</a>	Series B	\$25,000,000	Insight Partners	\$34,200,000
CaptivateIQ	CaptivateIQ is a modern sales compensation software aimed to help businesses leverage the power of incentives to motivate teams.	<a href="https://www.captivateiq.com">https://www.captivateiq.com</a>	Series B	\$46,000,000	Accel	\$62,600,000
Quadrant Eye	Quadrant Eye is building the future of at-home eye care.	<a href="https://quadranteye.com">https://quadranteye.com</a>	Seed		Khosla Ventures	
Firstbase	Firstbase is a remote work platform that enables companies to track and manage physical equipment assets.	<a href="https://www.firstbasehq.com/">https://www.firstbasehq.com/</a>	Series A	\$13,000,000	Andreessen Horowitz	\$15,100,000
Synthesia	Generate professional-looking AI videos from text in minutes.	<a href="http://www.synthesia.io">http://www.synthesia.io</a>	Series A	\$12,500,000	FirstMark	\$16,600,000
Plentina	Plentina provides cloud services to improve global access to financial services.	<a href="https://www.plentina.com/">https://www.plentina.com/</a>	Seed	\$2,200,000	Andrew Vigneault, DV Collective, Unpopular Ventures	\$2,870,000
Atrato	Atrato uses advanced technology to underwrite super fast and affordable loans at the point of sale	<a href="https://www.atratopago.com">https://www.atratopago.com</a>	Seed	\$2,700,000	Accel	\$2,700,000
Spinny	Spinny is a used car buying platform enabling trustworthy and hassle-free transactions.	<a href="https://www.spinny.com/">https://www.spinny.com/</a>	Series C	\$65,000,000	General Catalyst	\$126,900,000
Streamlit	Streamlit is an open-source app framework for creating and deploying data science applications.	<a href="https://www.streamlit.io">https://www.streamlit.io</a>	Series B	\$35,000,000	Sequoia Capital	\$62,000,000
Causal	A browser-based modelling tool.	<a href="https://causal.app">https://causal.app</a>	Seed	\$4,200,000	Accel	\$8,400,000
StarStock	StarStock is a marketplace for sports fans and card hobbyists to buy, sell, and invest in their favorite athletes.	<a href="https://www.starstock.com/">https://www.starstock.com/</a>	Series A	\$8,000,000	Andreessen Horowitz	\$9,300,000
Pearpop	Pearpop the marketplace for social collaborations between the teeming hordes of musicians, craftspeople, chefs, clowns, diarists.	<a href="https://pearpop.com/">https://pearpop.com/</a>	Series A	\$10,000,000	Seven Seven Six	\$16,000,000
Facil.ly	Pin Duo Duo for Brazil. Group buying of staples. Raising \$55M C round	<a href="http://www.facil.ly">www.facil.ly</a>	Series B	\$41M	Founders Fund Monashees, AB Inbev	
ThreatQuotient	ThreatQuotient is a threat intelligence platform that centrally manages and correlates unlimited external sources.	<a href="https://www.threatq.com">https://www.threatq.com</a>	Debt Financing	\$9,500,000		\$87,560,000
PortalOne	PortalOne is a gaming startup delivering live game experiences with stunning visuals and next level interactivity.	<a href="https://www.portalone.com/">https://www.portalone.com/</a>	Seed	\$15,000,000		\$15,500,000
Talon Cyber Security	Talon Cyber Security is a provider of cybersecurity solutions for the distributed workforce.	<a href="https://talon-sec.com/">https://talon-sec.com/</a>	Seed	\$26,000,000		\$26,000,000
Wunderite	Next-generation software for insurance agents	<a href="https://wunderite.com/">https://wunderite.com/</a>	Seed	\$3,000,000	Spark Capital	\$3,130,000
Release	Release simplifies development by making the creation of environments easy.	<a href="https://releasehub.com">https://releasehub.com</a>	Seed	\$2,700,000	Sequoia Capital	\$2,850,000
Moxie	Moxie is an online fitness platform that provides its users with fitness routines and online instructors.	<a href="https://moxie.xyz">https://moxie.xyz</a>	Seed	\$6,300,000	Resolute Ventures	\$8,400,000
Oath Care	Oath Care is building a new model of group-based, continuous care to meaningfully improve health outcomes for the next generation of kids.	<a href="https://www.oathcare.com/">https://www.oathcare.com/</a>	Seed	\$2,000,000	XYZ Venture Capital	\$2,000,000
Atrium	Atrium help sales managers with its data-driven management software that provides coaching insights and continuous monitoring.	<a href="http://atriumhq.com/">http://atriumhq.com/</a>	Seed	\$13,500,000		\$13,500,000
ConductorOne	ConductorOne integrates permission management for the web and modern infrastructure.	<a href="https://www.conductorone.com">https://www.conductorone.com</a>	Seed	\$5,000,000	Accel	\$5,000,000
Carbo Culture	Carbo Culture is a Nordic-American carbon tech startup that removes carbon from the atmosphere.	<a href="http://carboculture.com/">http://carboculture.com/</a>	Seed	\$6,200,000	Cherry Ventures, True Ventures	\$7,083,979
Wonder Dynamics	Wonder Dynamics develops and combines AI technology with storytelling.	<a href="https://www.wonderdynamics.com">https://www.wonderdynamics.com</a>	Seed	\$2,500,000	Capital Factory, Cyan Banister, Founders Fund, MaC Venture Capital, Realize Tech Fund, Robert Schwab	\$2,500,000

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Regent	Regent is building all-electric sea gliders for fast, safe, and low-cost coastal transportation.	<a href="https://www.regentcraft.com/">https://www.regentcraft.com/</a>	Seed	\$9,000,000	Caffeinated Capital	\$9,000,000
MD Ally	MD Ally is a navigation software that incorporates telehealth and mental health services into 911 and first-responder dispatches.	<a href="https://www.mdally.com">https://www.mdally.com</a>	Seed	\$3,500,000	General Catalyst	\$4,500,000
Embedded Financial Te	Securities execution, clearing, settlement and custody APIs for broker-dealers, RIAs, banks and trust companies. FINRA approval	<a href="http://www.embed.com/">http://www.embed.com/</a>	Seed	\$20,000,000	Bain	\$20,000,000
Aerial	Climate action, in your hands.	<a href="http://aerial.is/">http://aerial.is/</a>	Seed	\$2,000,000	Global Founders Capital	\$2,000,000
Charles	Charles develops software that helps companies integrate their existing e-commerce and chatbot tools into one interface.	<a href="https://www.hello-charles.com/">https://www.hello-charles.com/</a>	Seed	\$6,400,000	Accel, HV Capital	\$7,400,000
Kumospace	Kumospace is a developer of an online immersive video chat platform intended to provide remote video conferencing.	<a href="https://www.kumospace.com/">https://www.kumospace.com/</a>	Seed	\$3,000,000	Boldstart Ventures	\$5,500,000
Mem Labs	Mem Labs is building the future of information flow	<a href="https://mem.ai">https://mem.ai</a>	Seed	\$5,600,000	Andreessen Horowitz	\$5,600,000
InnoStar Semiconductor	InnoStar Semiconductor is a semiconductor storage technology service company.		Seed	\$100,000,000	Shanghai Lianhe Investment	\$100,000,000
GoalBased Investors	GoalBased Investors develops a social platform that provides access to anyone who wants goal-based financial planning and advice.	<a href="https://goalbasedinvestors.com/">https://goalbasedinvestors.com/</a>	Seed	\$2,750,000	True Ventures	\$2,750,000
PreShow	PreShow offers a platform where consumers can earn the ability to see movies in theaters for free.	<a href="https://www.preshow.co/">https://www.preshow.co/</a>	Seed	\$3,000,000	Harlem Capital Partners	\$3,000,000
Mantra Health	Mantra Health is a digital mental healthcare company designed for all university students.	<a href="http://www.mantrahealth.com">http://www.mantrahealth.com</a>	Seed	\$2,000,000		\$5,200,000
You Go Natural	You Go Natural sells natural hair accessories, including pre-tied natural hair wraps in awesome prints and styles.	<a href="https://yougonatural.com/">https://yougonatural.com/</a>	Seed	\$2,000,000	Brand Foundry Ventures	\$2,000,000
StimScience	StimScience is an Electroceuticals company that develops brain stimulation system and all common types of tES.	<a href="http://stimscience.com">http://stimscience.com</a>	Seed	\$6,000,000	Khosla Ventures	\$6,000,000
Hadrian	Hadrian manufactures precision components for cutting-edge technology companies.	<a href="https://hadrian.co">https://hadrian.co</a>	Seed	\$9,500,000	Founders Fund, Lux Capital	\$9,500,000
Formation	Formation is a remote fellowship for ambitious software engineers looking to land the next step in their career.	<a href="https://formation.dev">https://formation.dev</a>	Seed	\$4,000,000	Andreessen Horowitz	\$5,000,000
Logixboard	Logixboard is a customer engagement platform designed to help companies manage and control their freight operations.	<a href="https://logixboard.com/">https://logixboard.com/</a>	Series A	\$13,000,000	Redpoint	\$18,750,000
soona	Soona is a virtual content studio platform that helps brands to make professional-level photos and videos for e-commerce and marketing.	<a href="https://soona.co/">https://soona.co/</a>	Series A	\$10,200,000	Union Square Ventures	\$18,500,000
n8n.io	Free, open and self-hostable workflow automation tool.	<a href="https://n8n.io/">https://n8n.io/</a>	Series A	\$12,000,000	Felicis Ventures	\$13,500,000
Opsera	Opsera is the provider of the first Continuous Orchestration platform for DevOps practitioners.	<a href="https://www.opsera.io/">https://www.opsera.io/</a>	Series A	\$15,000,000	Felicis Ventures	\$19,300,000
Level	Level is a technology company that makes financial products for employers.	<a href="https://level.com/">https://level.com/</a>	Series A	\$27,000,000	Khosla Ventures, Lightspeed Venture Partners	\$27,000,000
Keeper Tax	Keeper Tax is a software platform that automatically monitors purchases for tax deductible expenses.	<a href="https://www.keepertax.com/">https://www.keepertax.com/</a>	Series A	\$13,000,000		\$15,750,000
Databook	Databook is an enterprise customer intelligence platform that drives enterprise sales productivity and performance at scale.	<a href="https://www.trydatabook.com/">https://www.trydatabook.com/</a>	Series A	\$16,000,000	M12	\$21,000,000
Bigeye	Bigeye is a data quality engineering platform that helps data teams effortlessly measure, improve, and communicate data quality.	<a href="https://www.bigeye.com/">https://www.bigeye.com/</a>	Series A	\$17,000,000	Sequoia Capital	\$21,000,000
CrowdAI	CrowdAI empowers organizations to create and deploy custom models for visual AI, in a simple, code-free platform.	<a href="https://crowdai.com/">https://crowdai.com/</a>	Series A	\$6,250,000	Threshold	\$8,370,000

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Multiply Labs	Multiply Labs deploys advanced robotics technology to manufacture personalized pharmaceutical capsules.	<a href="https://www.multiplylabs.com/">https://www.multiplylabs.com/</a>	Series A	\$20,000,000	Casdin Capital	\$22,700,000
Tripledote Studios	Tripledote Studios is a mobile games studio.	<a href="https://www.tripledotstudios.com/">https://www.tripledotstudios.com/</a>	Series A	\$78,000,000	Lightspeed Venture Partners	\$86,000,000
Rapid Robotics	Rapid Robotics provides box automation for manufacturers.	<a href="https://www.rapidrobotics.com/">https://www.rapidrobotics.com/</a>	Series A	\$12,000,000	New Enterprise Associates	\$17,500,000
Hallow	Hallow is a Catholic prayer and meditation app that hopes to help folks grow closer to God.	<a href="https://www.hallow.com/">https://www.hallow.com/</a>	Series A	\$12,000,000	General Catalyst	\$12,000,000
ContentFly	On-demand content marketing, for a monthly fee.	<a href="https://contentfly.com">https://contentfly.com</a>	Series A	\$11,200,000	Khosla Ventures	\$11,200,000
Tomorrow Health	Tomorrow Health is a technology-driven home healthcare company changing the way individuals and families manage their care.	<a href="https://home.tomorrowhealth.com">https://home.tomorrowhealth.com</a>	Series A	\$25,000,000	Andreessen Horowitz	\$32,500,000
<a href="https://www.orum.io">Orum.io</a>	Orum builds infrastructure for a frictionless financial system that enables real-time money movement with proprietary intelligence.	<a href="https://www.orum.io/">https://www.orum.io/</a>	Series A	\$21,000,000	Bain Capital Ventures	\$26,200,000
Higharc	Radically simplifying the way we design, build and shop for homes.	<a href="http://www.higharc.com">http://www.higharc.com</a>	Series A	\$21,000,000	Spark Capital	\$25,700,000
Real	Real is a mental healthcare company that provides a digital platform and in-person experience for mental health patients.	<a href="https://www.join-real.com/">https://www.join-real.com/</a>	Series A	\$10,000,000	Lightspeed Venture Partners	\$16,000,000
Rock The Bells	Rock The Bells is an online store for hip-hop culture merchandise.	<a href="https://www.rockthebells.com/">https://www.rockthebells.com/</a>	Series A	\$8,000,000	Raine Ventures	\$8,000,000
Inscribe	Inscribe helps companies detect fraudulent documents so they can trust their customers and grow faster.	<a href="http://www.inscribe.ai">http://www.inscribe.ai</a>	Series A	\$10,500,000	Crosslink Capital, Foundry Group, Uncork Capital	\$13,670,000
BoostUp.ai (Connected)	BoostUp provides a connected experience that drives accurate forecasting, scales deal reviews and mitigates pipeline risk.	<a href="https://boostup.ai/">https://boostup.ai/</a>	Series A	\$6,000,000	Canaan Partners	\$12,250,000
Catch&Release	Catch&Release is end-to-end content licensing platform that enables brands and advertisers to license content from anywhere on the internet.	<a href="http://catchandrelease.com">http://catchandrelease.com</a>	Series A	\$14,000,000	Accel	\$22,479,994
Legacy	Legacy is a digital fertility clinic for men, founded at Harvard and backed by Y Combinator, Bain Capital Ventures, and Section 32.	<a href="https://www.givelegacy.com">https://www.givelegacy.com</a>	Series A	\$10,000,000	FirstMark	\$15,150,000
<a href="https://www.prosimo.io">Prosimo.io</a>	Prosimo.io is a cloud Infrastructure that provides fast and secure experiences for all enterprise applications.	<a href="https://www.prosimo.io/">https://www.prosimo.io/</a>	Series A	\$25,000,000	General Catalyst, WRVI Capital	\$25,000,000
AirEye	The leader in Network Airspace Protection	<a href="https://www.AirEye.tech">https://www.AirEye.tech</a>	Series A	\$8,000,000	U.S. Venture Partners	\$8,000,000
Taktile	Putting Machine Learning to work	<a href="https://www.taktile.com/">https://www.taktile.com/</a>	Series A	\$6,000,000	Index Ventures	\$6,000,000
Co-Star	Co-Star is powered by AI that merges NASA data with the insight of human astrologers.	<a href="https://www.costarastrology.com/">https://www.costarastrology.com/</a>	Series A	\$15,000,000	Spark Capital	\$20,950,000
Kandji	Kandji is a next-generation Apple device management platform for macOS, iOS, iPadOS, and tvOS.	<a href="https://kandji.io/">https://kandji.io/</a>	Series B	\$60,000,000	Felicitas Ventures	\$88,375,000
Ramp	Ramp is a technology company that develops corporate cards designed to save money for businesses.	<a href="https://ramp.com">https://ramp.com</a>	Series B	\$115,000,000	D1 Capital Partners, Stripe	\$320,000,000
Yousician	Yousician is the world's largest music educator.	<a href="https://yousician.com">https://yousician.com</a>	Series B	\$28,000,000	True Ventures	\$32,750,790
Taster	Taster is a food delivery company that operates dozens of restaurants that only exist on food delivery platforms.	<a href="http://www.taster.com">http://www.taster.com</a>	Series B	\$37,000,000	Octopus Ventures	\$50,100,000
Replica	Replica is an enterprise data platform that delivers critical insights about the built environment.	<a href="https://replicahq.com/">https://replicahq.com/</a>	Series B	\$41,000,000	Founders Fund	\$52,000,000
Territory Foods	Territory Foods is a chef-prepared meal delivery service that offers nutritionist-approved menus to support dietary preferences.	<a href="http://www.territoryfoods.com/">http://www.territoryfoods.com/</a>	Series B	\$22,000,000	U.S. Venture Partners	\$41,700,000

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BRYTER	BRYTER is a no-code software platform that automates and helps its users develop and build digital applications.	<a href="https://www.bryter.io/">https://www.bryter.io/</a>	Series B	\$66,000,000	Tiger Global Management	\$89,000,000
Tines	Tines is an enterprise automation platform designed to help security and ops teams automate manual workloads.	<a href="https://tines.io/">https://tines.io/</a>	Series B	\$21,900,000	Addition	\$41,194,945
Crusoe Energy System	Crusoe Energy Systems provides solutions for the energy industry helping them to reduce routine flaring of natural gas.	<a href="https://www.crusoeenergy.com">https://www.crusoeenergy.com</a>	Series B	\$128,000,000	Valor Equity Partners	\$242,500,000
Archipelago Analytics	Archipelago uses AI to digitize risk for large owners of commercial property to increase their resiliency and lower their cost of risk..	<a href="https://www.onarchipelago.com/">https://www.onarchipelago.com/</a>	Series B	\$34,000,000	Scale Venture Partners	\$57,151,161
Snorkel AI	Snorkel AI is a technology startup that accelerates enterprise AI application development and deployment through programmatic data labeling.	<a href="https://www.snorkel.ai/">https://www.snorkel.ai/</a>	Series B	\$35,000,000	Lightspeed Venture Partners	\$50,250,000
Shipper	Shipper is a logistics platform that helps freight forwarders deliver goods easily.	<a href="https://shipper.id">https://shipper.id</a>	Series B	\$63,000,000	DST Global, Sequoia Capital India	\$88,150,000
Boundless	Boundless provides immigrants with the tools, information, and personalized support to navigate their immigration journey.	<a href="https://boundless.com">https://boundless.com</a>	Series B	\$25,000,000	Foundry Group	\$43,800,000
Catch Co.	Catch Co. is a startup that sells fishing lures and other gears for anglers.	<a href="http://www.catchco.com">http://www.catchco.com</a>	Series B	\$38,000,000	True Ventures	\$49,485,000
Veriff	Veriff is an online identity verification company that protects businesses and their customers from online identity fraud.	<a href="https://veriff.com/">https://veriff.com/</a>	Series B	\$69,000,000	Accel, IVP	\$92,320,000
Firefly Health	Firefly Health is a virtual-first health care company that provides primary healthcare services that redefine high-quality patient care.	<a href="https://firefly.health">https://firefly.health</a>	Series B	\$40,000,000	Andreessen Horowitz	\$52,200,000
Alyce	Alyce is an AI-powered Personal Experience Platform empowers Marketers and Sellers to build bonds with their prospects & customers at scale.	<a href="http://alyce.com">http://alyce.com</a>	Series B	\$30,000,000	General Catalyst	\$46,800,000
Common Room	Common Room deepen relationships across your community, anywhere people are.	<a href="https://www.commonroom.io/">https://www.commonroom.io/</a>	Series B	\$32,300,000	Greylock	\$52,900,000
Deel	Deel is a payroll and compliance platform for international employees and contractors.	<a href="https://www.letsdeel.com">https://www.letsdeel.com</a>	Series C	\$156,000,000	Andreessen Horowitz, Spark Capital, Y Combinator Continuity Fund	\$204,000,000
Clubhouse	Clubhouse is an audio-based social app that allows users to spontaneously join group chats.	<a href="https://www.joinclubhouse.com/">https://www.joinclubhouse.com/</a>	Series C		Andreessen Horowitz	\$110,000,000
Misfits Market	Misfits Market provides a subscription box service for organically sourced produce.	<a href="https://www.misfitsmarket.com/">https://www.misfitsmarket.com/</a>	Series C	\$200,000,000	Accel, D1 Capital Partners	\$301,500,000
Tempo	Tempo is a home fitness platform, combining equipment, training guidance, and social motivation with 3D sensors and artificial intelligence.	<a href="https://www.tempo.fit/">https://www.tempo.fit/</a>	Series C	\$220,000,000	SoftBank Vision Fund	\$298,800,000
CareStack	CareStack is a practice management platform for dental groups to manage all of their software and daily operations through one platform.	<a href="http://www.carestack.com/">http://www.carestack.com/</a>	Series C	\$22,500,000	Delta Dental, Steadview Capital	\$74,053,116
Ornikar	Ornikar is an online driving school that offers radically cheaper, uncomplicated and faster offer to obtain a driving license.	<a href="https://www.ornikar.com">https://www.ornikar.com</a>	Series C	\$100,000,000	Kohlberg Kravis Roberts	\$174,348,613
Astranis	Astranis is a space startup that builds small and low-cost telecommunications satellites to provide internet access in remote regions.	<a href="http://www.astranis.com/">http://www.astranis.com/</a>	Series C	\$250,000,000	BlackRock	\$353,499,998
Step	Step is a financial services company that builds mobile-based banking for teenagers.	<a href="https://step.com">https://step.com</a>	Series C	\$100,000,000	General Catalyst	\$191,300,000
Productboard	Productboard is a product management system that helps organizations get the right products to market faster.	<a href="http://www.productboard.com">http://www.productboard.com</a>	Series C	\$72,000,000	Tiger Global Management	\$136,700,000
MessageBird	MessageBird is a cloud communications platform that connects enterprises to their global customers.	<a href="https://www.messagebird.com/">https://www.messagebird.com/</a>	Series C	\$800,000,000		\$1,100,120,000
Aisera	Aisera provides AI-driven service solution that automates operations and support for IT, human resources, sales, and customer service.	<a href="https://www.aisera.com/">https://www.aisera.com/</a>	Series C	\$40,000,000	Icon Ventures	\$74,499,999



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Laiye	Laiye is an interactive platform that offers consumers and enterprises with intelligent assistant products.	<a href="http://www.laiye.com/">http://www.laiye.com/</a>	Series C	\$50,000,000	Ping An Global Voyager Fund, Shanghai Artificial Intelligence Industry Equity Investment Fund	\$131,000,000
Tend	Tend is a technology-driven dental startup that provides hassle-free, personalized, and straightforward dental services.	<a href="https://hellotend.com">https://hellotend.com</a>	Series C	\$125,000,000	Addition	\$198,000,000
RapidAPI	RapidAPI is an API marketplace that enables developers to find and connect to APIs.	<a href="https://www.rapidapi.com">https://www.rapidapi.com</a>	Series C	\$60,000,000	Green Bay Ventures	\$122,500,000
Willow	Willow is a female technology company that develops an in-bra wearable breast pump.	<a href="http://www.willowpump.com/">http://www.willowpump.com/</a>	Series C	\$26,800,000	Endeavour Vision	\$144,270,204
Bizongo	Bizongo is a business-to-business online marketplace for packaging products.	<a href="https://bizongo.com/">https://bizongo.com/</a>	Series C	\$51,000,000	AddVentures by SCG, CDC Group	\$130,314,603
Outschool	Outschool is a marketplace of live online classes for kids that connects learners, parents, and teachers together.	<a href="https://outschool.com/">https://outschool.com/</a>	Series C	\$75,000,000	Coatue, Tiger Global Management	\$130,020,000
Plaid	Plaid provides companies with the tools and access needed for the development of a digitally-enabled financial system.	<a href="https://plaid.com">https://plaid.com</a>	Series D	\$425,000,000	Altimeter Capital	\$734,300,000
TravelPerk	TravelPerk is a travel platform that revolutionizes the way that organizations budget, book, and manage business travels.	<a href="http://www.travelperk.com">http://www.travelperk.com</a>	Series D	\$160,000,000	Greyhound Capital	\$293,175,371
Current	Current is a financial technology company that offers mobile payments, online banking, and financial services.	<a href="https://current.com">https://current.com</a>	Series D	\$220,000,000	Andreessen Horowitz	\$402,400,000
Greenlight	Greenlight is a fintech company that provides a debit card designed to help parents monitor their child's spending habits.	<a href="https://www.greenlightcard.com/">https://www.greenlightcard.com/</a>	Series D	\$260,000,000	Andreessen Horowitz	\$556,500,000
Alan	Alan is a digital health insurance platform that offers insurance services by focusing on a price-quality ratio health plan.	<a href="http://www.alan.eu">http://www.alan.eu</a>	Series D	\$185,000,000	Coatue	\$310,000,000
Kry	Kry helps patients to make active choices about their health in partnership with public and private healthcare professionals.	<a href="https://www.kry.se/en/">https://www.kry.se/en/</a>	Series D	\$262,000,000	CPP Investments, Fidelity Management and Research Company	\$568,568,065
Hive	Hive provides cloud-based enterprise AI solutions designed for intelligent automation.	<a href="https://thehive.ai/">https://thehive.ai/</a>	Series D	\$50,000,000	Glynn Capital Management	\$118,700,000
The Zebra	The Zebra operates as an online insurance comparison marketplace.	<a href="http://www.thezebra.com">http://www.thezebra.com</a>	Series D	\$150,000,000		\$256,525,063
Mux	Mux is a video platform designed to make video streaming and analytics possible for every development team.	<a href="https://mux.com">https://mux.com</a>	Series D	\$105,000,000	Coatue	\$173,920,000
Dingdong Maicai	Dingdong Maicai is a fresh vegetable e-commerce platform.	<a href="http://www.100.me/">http://www.100.me/</a>	Series D	\$700,000,000	Coatue, DST Global	\$1,000,000,000
Kavak	KAVAK is an online platform that offers insight into buying and selling used cars.	<a href="http://www.kavak.com/">http://www.kavak.com/</a>	Series D	\$485,000,000	Bond, D1 Capital Partners, Founders Fund, Ribbit Capital	\$883,250,000
Sift	Sift applies insights from a global network of data to detect fraud and increase positive user experience.	<a href="http://sift.com">http://sift.com</a>	Series E	\$50,000,000	Insight Partners	\$156,500,000
Next Insurance	Next Insurance is an online-based insurance company for entrepreneurs and small businesses.	<a href="https://www.next-insurance.com/">https://www.next-insurance.com/</a>	Series E	\$250,000,000	Battery Ventures, FinTLV Ventures	\$881,000,000
ShareChat	ShareChat is a social networking and regional content platform.	<a href="https://sharechat.com">https://sharechat.com</a>	Series E	\$502,000,000	Lightspeed Venture Partners, Tiger Global Management	\$824,830,000
Scale AI	Scale AI is the data platform for AI, providing high quality training data for leading machine learning teams.	<a href="https://scale.com">https://scale.com</a>	Series E	\$325,000,000	Dragoneer Investment Group, Greenoaks Capital, Tiger Global Management	\$602,620,000
Patreon	Patreon is an online platform connecting musicians and other artists with their fan base.	<a href="http://www.patreon.com">http://www.patreon.com</a>	Series F	\$155,000,000	Tiger Global Management	\$413,300,000
Sysdig	Sysdig is a cloud-native visibility and security company that provides cloud and container security for enterprises and their DevOps teams.	<a href="https://www.sysdig.com">https://www.sysdig.com</a>	Series F	\$188,000,000	PremjiInvest, Third Point Ventures	\$379,500,000
Swiggy	Swiggy is an on-demand food delivery platform that brings food from neighborhood restaurants directly to customers' doors.	<a href="https://www.swiggy.com">https://www.swiggy.com</a>	Series J	\$800,000,000	Amansa Holdings, Carmignac, Falcon Edge Capital, Goldman Sachs, Think Investments	\$2,426,500,000

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ThreatQuotient	ThreatQuotient is a threat intelligence platform that centrally manages and correlates unlimited external sources.	<a href="https://www.threatq.com">https://www.threatq.com</a>	Venture - Series	\$13,000,000		\$87,560,000
Gitpod	Gitpod is an open source developer platform automating the provisioning of ready-to-code development environments	<a href="https://www.gitpod.io">https://www.gitpod.io</a>	Venture - Series	\$13,000,000	General Catalyst	\$16,000,000
Till Financial	Till Financial is a collaborative financial platform built for families and the communities that support them.	<a href="https://www.tillfinancial.io/">https://www.tillfinancial.io/</a>	Venture - Series	\$5,000,000		\$6,199,996
Sherpa	Sherpa is a travel tech company that allows travel companies to build travel requirements into their products.	<a href="https://www.joinsherpa.com/">https://www.joinsherpa.com/</a>	Venture - Series	\$8,500,000	Narrative Fund, True Ventures	\$11,013,612
M1xchange	M1 an online exchange for TReDS set up under the approval RBI to facilitate discounting of invoices on a PAN India basis.	<a href="https://www.m1xchange.com/">https://www.m1xchange.com/</a>	Venture - Series	\$10,000,000	Amazon	\$14,500,000
TAE Technologies	TAE Technologies is leveraging proprietary science and engineering to tackle the world's biggest challenges.	<a href="https://tae.com/">https://tae.com/</a>	Venture - Series	\$280,000,000		\$980,847,000
SaaSOptics	SaaSOptics is a B2B subscription management platform.	<a href="http://www.saasoptics.com">http://www.saasoptics.com</a>	Venture - Series Unknown		Battery Ventures	\$18,400,000
Datapeople	Recruiting and language analytics for people who love hiring people.	<a href="https://datapeople.io">https://datapeople.io</a>	Venture - Series	\$3,000,000		\$8,000,000
Chargify	Chargify is a subscription billing software service that offers a recurring billing and subscription management space.	<a href="http://chargify.com">http://chargify.com</a>	Venture - Series Unknown		Battery Ventures	
Sesame	Sesame is a direct-pay health care company that connects doctors and patients directly.	<a href="https://sesamecare.com">https://sesamecare.com</a>	Series B	\$24,000,000	Coefficient Capital, Giant Ventures, Industry Ventures	\$47,600,000
Empathy	Empathy is a platform for families to deal with the loss of their people.	<a href="https://www.empathy.com/">https://www.empathy.com/</a>	Seed	\$13,000,000	Aleph, General Catalyst	\$13,000,000